



REQUEST FOR PROPOSAL (RFP)

RFP: #RFP-FH-12-13-1773

ITEM: Emergency Medical Supplies & Equipment

DEADLINE: Tuesday, October 8, 2013, 10:00 a.m. E.D.T.

PRESUBMITTAL MEETING: **Highly Recommended –Thursday, September 19, 2013, 1:30 p.m., EDT, Farmington Hills City Hall, Council Chambers, 31555 W. 11 Mile Road, Farmington Hills, MI**

1. SUBMISSION AND RECEIPT OF PROPOSAL

Proposals to receive consideration shall be received prior to the specified time of opening as designated on the bid form. **NO LATE PROPOSALS WILL BE ACCEPTED.** The City of Farmington Hills reserves the right to postpone the opening for its own convenience. Bidders shall use the proposal documents furnished as none other may be accepted. Proposals are considered received when in the possession of the Farmington Hills City Clerk. All proposals shall be labeled with the RFP number, item, as well as the aforementioned deadline date/time and the vendor name and address on the outside of the envelope. Proposals shall be sealed when submitted. Separate proposals shall be submitted on each proposal number and shall be typewritten or written in ink and legibly prepared. Proposals having any erasures or corrections thereon may be rejected unless explained or initialed by the bidder. **If you are submitting a "No Bid", do not follow the above directions but send a letter to the Purchasing Division indicating a "No Bid.** Proposals shall be mailed or delivered to City of Farmington Hills, City Clerk's Office, 31555 Eleven Mile Road, Farmington Hills, MI 48336-1165 **before** the stated deadline. **No faxed or emailed proposals will be accepted.**

2. RESPONSIVE PROPOSALS

All pages and the information requested herein shall be furnished completely in compliance with instructions. The manner and format of submission is essential to permit prompt evaluation of all proposals on a fair and uniform basis. Unless otherwise specified, the City of Farmington Hills reserves the right to accept any item in the proposal. Bidders may submit proposals on any item or group of items, provided however, that the unit prices are shown as required. Accordingly, the City of Farmington Hills reserves the right to declare as non-responsive, and reject any incomplete proposal if material information requested is not furnished, or where indirect or incomplete answers or information is provided. Alterations to the written requirements will negate any response. The City of Farmington Hills promotes "green" technologies and the reduction of waste. When possible, your response should be double sided to reduce paper usage. Other factors including source of supply may be used in award recommendations.

3. OFFICIAL DOCUMENTS

The City of Farmington Hills shall accept NO CHANGES to the proposal document made by the Vendor unless those changes are set out in the "Exceptions" provision of the Authorized Version of the proposal document. It is Vendor's responsibility to acquire knowledge of any change, modifications or additions to the Authorized Version of the proposal document. Any Vendor who submits a proposal and later claims it had no knowledge of any change, modifications or additions made by the City of Farmington Hills to the Authorized Version of the proposal document, shall be bound by the proposal, including any changes, modifications or additions to the Authorized Version. If a proposal is awarded to a Vendor who claims that it had no knowledge of changes, modifications or additions made by the City of Farmington Hills to the Authorized Version of the proposal, and that Vendor fails to accept the award, the

City of Farmington Hills may pursue costs and expenses to re-bid the item from that Vendor. The Authorized Version of the bid document shall be that document appearing on the MITN with amendments and updates.

The City of Farmington Hills officially distributes bid documents from the Purchasing Division or through the Michigan Intergovernmental Trade Network (MITN). **Copies of documents obtained from any other source are not considered official copies.** Only those vendors who obtain documents from either the Purchasing Division or the MITN system is guaranteed access to receive addendum information, if such information is issued. If you obtained this document from a source other than MITN, it is recommended that you register on the MITN site, www.mitn.info and obtain an official copy and any addenda.

4. INTERPRETATION OF PROPOSAL AND/OR CONTRACT DOCUMENTS

Any interpretation to a bidder regarding the Proposal and/or Contract Documents or any part thereof is valid only if given by the City's Purchasing Division staff. Any information given by departmental contacts is unofficial. Interpretations may or may not be given orally (may be written) dependent upon the nature of the inquiry. Interpretations that could affect other bidders will be in writing and issued by the Purchasing Division. All inquiries shall be made within reasonable time prior to the stated deadline in order that a written response in the form of an addendum, if required, can be processed before bids are opened. Inquires received that are not made in a timely fashion may or may not be considered.

5. CHANGES AND ADDENDA TO PROPOSAL DOCUMENTS

Each change or addendum issued in relation to this proposal will be on file in the Purchasing Division. It shall be the bidder's responsibility to make inquiry as to the changes or addenda issued. All such changes or addenda shall become part of the contract and all bidders shall be bound by such changes or addenda.

6. SPECIFICATIONS

Unless otherwise stated by bidder, the proposal will be considered as being in strict accordance with the City's applicable standard specifications, and any special specifications outlined in the document. Reference to a particular trade name, manufacturer's catalogue, or model number are made for descriptive purposes to guide the bidder in interpreting the requirements of the City, and should not be construed as excluding bids on other types or materials, equipment and supplies unless otherwise stated. However, the bidder, if awarded the contract, will be required to furnish the particular item referred to in the specifications or description unless departure or substitution is clearly noted and described in the proposal. The City reserves the right to determine if equipment/product or service being bid is equal to the specified equipment/product or service requested.

7. ALTERNATES

Bidders are cautioned that any alternate proposal, unless requested by Purchasing, or any changes, insertions, or omissions to the terms and conditions, specifications, or any other requirements or this proposal, may be considered non-responsive, and at the opinion of the City, may result in rejection of the proposal.

8. PRICING

Prices shall be stated in units of quantity specified in the Document. In case of a discrepancy in computing the amount of the bid, the unit price will govern.

9. TAXES, TERMS AND CONDITIONS

The City of Farmington Hills & all agencies listed in this request are exempt from Federal Excise and State Sales Tax. Please review The State of Michigan's REVENUE ADMINISTRATIVE BULLETIN 1999 – 2 for clarification <http://www.treas.state.mi.us/lawrules/rabs/1999/rab9902.htm> The City's tax number is 38-6006902. General payment

terms are Net 30 days upon receipt of goods (unless otherwise stated below). Cooperative members will provide their tax-exempt status as required by the awarded vendor

10. QUANTITIES

All quantities stated, unless indicated otherwise are estimates and the City reserves the right to increase or decrease the quantity at the unit price bid as best fits its needs.

11. DELIVERY

Proposals shall include all charges for delivery, packing, crating, etc., unless otherwise stated in the bid document. All deliveries will be FOB: Delivered. General delivery hours are 8:30 a.m. to 3 p.m. Monday-Friday.

12. AWARD

The bid will be awarded to that responsible, responsive bidder whose proposal, conforming to this solicitation, will be most advantageous to the City, price and other factors considered. The City reserves the right to accept or reject any or all proposal, in part or whole and to waive informalities and minor irregularities in bids received. Unless otherwise specified in the document the City reserves the right to accept any item in the proposal on an individual basis. Bidders may submit proposals on any item or groups of items provided unit prices are clearly shown and a notation is made on the document clearly indicating Bidder's intent.

13. WITHDRAWAL OF PROPOSAL

Proposals may be withdrawn in person by a bidder, or authorized representative, provided their identity is made known and a receipt is signed for the proposal, but only if the withdrawal is made prior to the stated proposal deadline. No proposal may be withdrawn for at least 90 days after proposal opening except the successful company whose prices shall remain firm for the entire contract period. In case of error by the bidder in making up a proposal, the Purchasing Division staff may, by discretion, reject such a proposal upon presentation of a letter by the Bidder which sets forth the error, the cause thereof, and sufficient evidence to substantiate the claim.

14. DEFAULT CONDITIONS

In case of default by the contractor, the City of Farmington Hills may procure the articles or services from other sources and hold the bidder responsible for any excess cost occasioned thereby. In case of error by the bidder relating to a Contract, the Purchasing Division may, by discretion, upon presentation of a written explanation by the bidder substantiating the error, reject the Contract and award to the next qualified bidder; such error may be subject to default conditions.

15. INFRINGEMENTS AND INDEMNIFICATIONS

The bidder, if awarded a contract, agrees to protect, defend, and save the City and the cooperative members listed herein, its officials, employees, departments and agents harmless against; any demand for payment for the use of any patented material, process, or device that may enter into the manufacture, construction, or from a part of the work covered by either order or contract; and from suits or a charge of every nature and description brought against if for, or on account of, any injuries or damages received or sustained by the parties by or from any of the facts of the contractor, the contractor's employees, or agents; from all liability claims, demands, judgments and expenses to persons or property occasioned, wholly, or in part, by the acts or omissions of the bidder, contractor, agents or employee.

16. SAMPLES

Generally, when required, samples will be specifically requested in the Request for Proposals. Samples, when required, are to be furnished free of charge. Except for those samples destroyed or mutilated in testing, samples will be returned at an offeror's request, transportation collect.

17. PATENTS, COPYRIGHTS, ETC.

The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or un-copyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of this contract.

18. NON-COLLUSION

By signing the proposal the offeror certifies that the proposal submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Request for Proposal, designed to limit independent bidding or competition.

19. CANCELLATION

Unless otherwise stated in the additional terms and conditions listed in the RFP, any contract entered into as a result of this bid may be canceled by either party upon 60 days' notice, in writing, prior to the effective date of the cancellation. Further, any Participating agency may cancel its participation upon 30 days written notice. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the contract due to Contractor default may be immediate.

20. DEFAULT AND REMEDIES

Any of the following events shall constitute cause for the City of Farmington Hills to declare Contractor in default of the contract: A. Nonperformance of contractual requirements or B. A material breach of any term or condition of this contract. Please note, The City of Farmington Hills shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, the City of Farmington Hills may do one or more of the following: A. Exercise any remedy provided by law; B. Terminate this contract and any related contracts or portions thereof; 4. Impose liquidated damages; or D. Suspend contractor from receiving future proposal solicitations.

21. LAWS AND REGULATIONS

Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

22. GOVERNING LAW

This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the State of Michigan. The construction and effect of any Participating Addendum or order against the contract(s) shall be governed by and construed in accordance with the laws of the participating entity's State. Venue for any claim, dispute or action concerning an order placed against the contract(s) or the effect of a Participating Addendum shall be in the participating entity's State.

23. ASSIGNMENT/SUBCONTRACT

Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the City of Farmington Hills.

24. NONDISCRIMINATION

The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and reports to requesting agencies, upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual agency's certification requirements, if any, as stated in the additional terms and conditions listed in the solicitation. This contract may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in every subcontract relating to purchases by the agencies to insure that subcontractors and vendors are bound by this provision.

25. SEVERABILITY

If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

26. FORCE MAJEURE

Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The City of Farmington Hills may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

27. PROPOSAL PREPARATION COSTS

The City of Farmington Hills or any other participating agency is not liable for any costs incurred by the offeror in proposal preparation.

28. CONFLICT OF INTEREST

The contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any agency participant or to any employee of participating agencies to secure favorable treatment with respect to being awarded this contract.

29. INDEPENDENT CONTRACTOR

The contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind the City of Farmington Hills or the respective agencies to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for the City of Farmington Hills or participating agencies, except as expressly set forth herein.

30. CITY POLICY ON SMOKING

The bidder, if awarded a contract, agrees to follow the City of Farmington Hills Smoking Policy which states: "The City of Farmington Hills is dedicated to providing a healthy, smoke free work place for employees, residents and visitors." To that end; smoking is prohibited in all municipal buildings, in all municipal owned, leased or rented vehicles and within twenty five (25) feet from any municipal building entrance, outdoor air intakes and operable windows. Smoking is permitted in outside designated smoking areas or in personal vehicles. Smokers are responsible for properly disposing of all smoking related litter, which includes cigarette and cigar butts, tobacco, etc. Disposal of any smoking litter is not permitted on City property except in the provided receptacles.

31. NON-IRAN LINKED BUSINESSES

By signing below, I certify and agree on behalf of myself and the company submitting this proposal the following: (1) that I am duly authorized to legally bind the company submitting this proposal; and (2) that the company submitting this proposal is not an "Iran linked business," as that term is defined in Section 2(e) of the Iran Economic Sanctions Act, being Michigan Public Act No. 517 of 2012; and (3) That I and the company submitting this proposal will immediately comply with any further certifications or information submissions requested by the City in this regard."

32. INSURANCE (REQUIRED FOR WORK ON OR WITHIN CITY PROPERTY/FACILITIES)

The contractor, and any and all of their subcontractors, shall not commence work for the City of Farmington Hills or any other agency listed under any agreement until they have obtained the insurance required under this paragraph. All coverage's shall be with insurance carriers acceptable to the City of Farmington Hills. Please note the City uses the A.M Best Company Carrier Rating System to verify insurance carrier standing (www.ambest.com). Acceptable carriers must be an A (-) VII or higher to be qualified.

- A. Workers' Compensation Insurance-**The contractor shall procure and maintain during the life of this contract, Worker's Compensation Insurance, including Employers' Liability Coverage with limits no less than \$500,000.
- B. General Liability** -The contractor shall procure and maintain during the life of this contract, Commercial General Liability Insurance on an "Occurrence Basis" with limits no less than \$1,000,000.00 per occurrence and aggregate project. Coverage shall include the following extensions (A) Contractual Liability; (B) Products and Completed Operations; (C) Independent Contractor Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included: Deletion of all Explosion, Collapse, and Underground (XCU) Exclusions(if applicable).
- C. Motor Vehicle Liability-**The contractor shall procure & maintain during the life of the contract Motor Vehicle Liability Insurance, including Michigan No-Fault Coverage, with limits of liability not less than \$1,000,000.00 per occurrence combined single limit for Bodily Injury and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles and all hired vehicles.
- D. Additional Insured-** All insurance as described above shall include an endorsement stating the following shall be ADDITIONAL INSUREDS: The City of Farmington Hills (or other listed entity), all elected and appointed officials, all employees and volunteers. All boards & commissions and/or authorities and board members, including employees and volunteers thereof. It is understood and agreed by naming The City of Farmington Hills as additional insured, coverage afforded is considered primary and any other insurance the City may have in effect shall be secondary and/or excess.
- E. Cancellation Notice-** All Insurance listed above shall be endorsed "Thirty days advanced written notice of cancellation/reduction material change will be provided"
- F. Proof of Insurance coverage-** An ACORD form outlining insurance coverage is required prior to commencement of work. All documents will be forwarded to the City of Farmington Hills, Purchasing Division, 31555 Eleven Mile Road, Farmington Hills, MI 48336-1165 (or other listed entity).

33. GENERAL INFORMATION

- A.** The City of Farmington Hills is soliciting proposals for Emergency Medical Supplies & Equipment from qualified firms on behalf of themselves and the Southeast Michigan Emergency Medical Supplies Cooperative, hereafter referred to as SMEMS Cooperative (formerly known as the OCMCA Purchasing Consortium and includes the Michigan State Police Emergency Management Division 2 North & 2 South) and the MITN Purchasing Cooperative. It is the intent of the City of Farmington Hills and other entities represented to award one or more supplier(s) for said supplies & equipment.
- B.** The selected vendor(s) may offer these items and/or services to the City of Farmington Hills and participating agencies as well as actively promote and extend them to other agencies.
- C.** Please carefully review this document. This document is a Request for Proposal. It differs from a Request for Bid/Quotation in that the entities listed are seeking a solution as described herein, not a bid/quotation meeting firm specifications for the lowest price. Proposers are to provide their proposed solution based on their professional knowledge and developed around the general requirements defined within this proposal. As such, the lowest price proposed will not guarantee an award recommendation. Competitive sealed proposals will be evaluated based upon criteria formulated around the most important features of a product or service, of which quality, testing, references, or capability, may be overriding factors, and price may not be determinative in the issuance of a contract or award.
- D.** The entities reserve the right to award multiple contracts for the same or similar item(s).
- E.** Each entity reserves the right to award the proposal (or not) and will issue individual purchase orders.
- F.** The following entities are currently participating in the program as a governing board:
- Farmington Hills Fire Rescue
 - Birmingham Fire Department
 - Bloomfield Township Fire Department
 - Royal Oak Fire Department
 - West Bloomfield Township Fire Department
 - Southfield Fire Department
 - Sterling Heights Fire Department

34. CONTRACT SPECIFICATIONS

- A.** The estimated aggregate parts volume per year, for the manufacturer's listed herein, for the current cooperative members (Attachment A) is 1.75 million dollars.
- B.** The contract is broken up into three (3) segments: CORE ITEMS, MLP DISCOUNT BY CATEGORY & MLP REMAINING LINE DISCOUNT.
- C.** CORE ITEMS- The items specifically listed below will be referred to as "Core Items" These items are ones utilized daily by the participating entities and their total purchased volume should make up approximately 75% of the total estimated purchases under this contract.
- D.** CORE ITEM Stock Level-The vendor will provide specific pricing for each item listed. Items listed as core items must be kept at a minimum of 95% in stock at all times. Continual Back orders of Contract items will be deemed "in breach of contract" and may be grounds for termination of the contract.
- E.** CORE ITEM Pricing Terms-The awarded vendor(s) will provide set prices on the CORE items listed. The prices submitted shall remain firm and fixed for the entire contract and extension period. However, fluctuating market

conditions may affect the ability of the awarded bidders(s) to maintain the original bid prices during the extension period. Therefore the awarded bidder (s) may request a price adjustment based on verifiable changes in the market prior to the end of each contract period, to be valid for the upcoming contract extension period. If the request (s) is/are approved by the host agency (Farmington Hills) Purchasing Department, the adjusted prices shall be firm and fixed for the term of the new period.

- 1) Price adjustment requests will only be accepted on a yearly basis.
- 2) All requests for price adjustments must be submitted in writing the City of Farmington Hills Purchasing Department, with substantial documentation, including but not limited to, applicable market indexes for the product(s) affected, letters from the manufacturer/producer of the product(s) or any other documentation supporting a request for price adjustment.
- 3) The Price adjustments shall not exceed the difference between the awarded vendors(s) previous & new cost.

- F. MLP DISCOUNT BY CATEGORY - The vendor will provide a set percentage discount/s off list price for non-core items (by category) represented by the vendor. The percentage discount/s will remain firm for the entire length of the contract, however as the list prices change so will the discounted price. Please note-it is required to complete the Category Discount list attached.
- G. MLP REMAINING LINE DISCOUNT - The vendor will provide a set percentage discount/s off list price for all other lines represented by their company. The percentage discount/s will remain firm for the entire length of the contract, however as the list prices change so will the discounted price. Please note-it is required to complete the Remaining Line Discount Page attached.
- H. Contract Length-Prices stated herein will remain valid for 120 days except for the awarded bidder/s whose prices are to remain firm for three (3) years from date of award except where noted under the terms set forth in item 34E. The City of Farmington Hills on behalf of the entities listed herein reserves the right to renew this contract as stated, with the awarded bidder, through mutual consent and under the same terms and conditions for three (3) one year renewals after the contract completion date.
- I. Volume Discounts-If the total aggregate volume increases to a point where additional volume discounts are obtainable the City of Farmington Hills, with mutual consent by the awarded bidder (s), holds the right to renegotiate with the awarded bidder (s) the prices on Contract items to reflect the higher volume.
- J. Changes to the Core List-An annual review will take place of all core list items. At this time the governing board may accept changes to the core list items, which may include but not be limited to requests for price increases (per section 34E), substitutions of core list items due to product elimination, additions to the core list based on volume increases, additions to the core list based on agency request and additions to the core list due to new product availability. The governing board must give written approval of all changes to be valid.

35. MINIMUM SPECIFICATIONS

A. Delivery

- 1) CORE ITEMS will be delivered no more than 48 hours from the time the order is placed with the awarded vendor.
- 2) All other items will be delivered no more than five (5) business days from the time the order is placed with the vendor, unless otherwise approved by the associated entity.
- 3) ALL SHIPPING COSTS (INCLUDING THOSE TO MEET THE 48-HOUR TURN AROUND TIME REQUIREMENT) WILL BE INCLUDED IN THE CONTRACT PRICE.
- 4) Each entity will provide a separate ship to(s) to the awarded vendor/s after contract award

B. Sales and Customer Service

- 1) The awarded vendor(s) must provide a dedicated sales and customer service team to service this agreement.
- 2) The awarded vendor(s) must provide printed catalogs/Price lists and/or CD ROM's showing list prices.
- 3) The awarded vendor(s) must accept facsimile orders, telephone orders and on-line orders. Pre-printed order forms listing contract items must be provided as requested by each entity.

C. Billing

- 1) Vendor(s) will invoice each entity separately
- 2) Vendor(s) must be able to customize invoices to meet the following criteria: Invoice by Date, Invoice by Purchase Order # or Invoice by Shipper #

D. Customized Usage Reports-Vendors must be able to supply each entity with customized usage reports on request. Special consideration will be given for user generated reports through the internet.

E. Continuity of Operations Plan (COOP)-Vendor(s) must have a clearly defined COOP plan for operating and supplying the participating agencies in times of emergencies. This plan must be part of your response to this request for proposals. Included as part of the plan will be a phone number for emergency 24/7 contact. No bid will be deemed complete and may be disqualified without the Emergency Disaster plan attached.

F. MSDS: - Each entity will require a MATERIAL SAFETY DATA SHEET (MSDS) for all purchases, where applicable, in compliance with MIOSHA Right-to-Know law.

36. PROPOSAL INFORMATION

Qualified companies are invited to submit proposals with the information below in written form. **Please note information must be divided by the specific sections noted. Proposals not including all the information below or not in divided as noted may be rejected.**

Section A – General

1. Company name, address and telephone number(s) of headquarters.
2. Years established and short company history.
3. Pertinent company information. Total Number of employees (part time and full time) and the number of southeast Michigan based warehouses and employees the company operates that will service this contract.
4. Successful vendors will be required, at minimum, to maintain and provide proof insurance coverage (letter of Acor) as stated in section 32.
5. Provide a statement of confirmation acknowledging acceptance and adherence to all requirements listed in the “Contract Specifications” section with exceptions noted.

Section B – Customer Service Approach

1. Generally describe your company’s customer service strategy.
2. Provide a detailed overview of your ordering process. This overview will include information on how your company will supply ALL types of orders (as listed above). It will include information of how to place said orders, delivery and any info on web order placement.
3. Provide information on your companies stocking capabilities.
4. Provide a suggested plan to transition from the current vendor to your company.
5. Describe methods used to control and manage entity inventory. Include information on how your company manages obsolete items held by the entities.
6. Provide your COOP plan as noted in 35E.

Section C- Statement of Firm Qualifications

1. Provide a reference list (minimum five(5) southeastern Michigan based municipalities) approximate budgets and other pertinent information

Section D-Statement of Personnel Qualifications

1. List the names and qualifications of the representative(s) who will be assigned to this contract. Please include numbers of years with your company, experience and training/education.
2. Specifically list experience working with any municipality.

Section E- Pricing Proposal

1. Provide completed discount proposal form (attached)

Section F- Value Adds

1. Provide information on any additional discounts, purchasing incentive programs, or rebates your company offers. This can include be, but is not limited to, additional discounts based on volume increase, a Core Item usage incentive/rebate, an Internet usage incentive/rebate, a green delivery incentive/rebate or a volume incentive/rebate.
2. Provide information on added value opportunities that your company may offer. This can include but is not limited to training for new for products, hosting educational meetings for agency employees, providing leased equipment, etc.

Section G- Manufacturers price Lists

1. Provide a copy of your catalog or password for temporary access to your website

Proposal Information (pg. 10) Response

Section A- General

Items 1, 2, and 3: J&B Medical Supply's 104,000 square foot facility is located at 50496 West Pontiac Trail, Wixom, MI 48393. The main phone number is 248-896-6201.

The company was started in 1994 by Mary Shaya and Dr. Fawzi Shaya and moved to its current location in 2006. J&B is one of Michigan's largest privately owned companies and currently employees over 200 people.

J&B Medical sells over one million products from more than 700 manufacturers to customers throughout the U.S. and in 27 different countries.. All products are shipped from the main location in Wixom. We maintain our own fleet of delivery vehicles to deliver next day and even same day in case of emergency. We also have a very strong relationship with FedEx and are currently one of FedEx's largest home delivery customers in the U.S.

Recently, J&B invested over \$3 million in a state of the art computer system upgrade. With this upgrade we are able to offer customizable online ordering and reporting for our customers.

Item 4: See Exhibit 1 for J&B Medical's proof of insurance coverage (letter of Acord).

Item 5: J&B Medical Supply will accept and adhere to all requirements listed, without exceptions, in the "Contract Specifications" section of the Request for Proposal.

Section B- Customer Service Approach

Item 1: J&B's customer service strategy is to offer very competitive pricing on a wide array of products backed by a highly trained and experienced customer service team in the EMS supply industry. The core of the EMS Division team has experience in EMS supply sales, EMS road experience or a combination of both.

The key component of our strategy is customer service and support. Our sales team is dedicated solely to our EMS customers, which ensures timely and knowledgeable service. Our support team has background and experience in EMS, providing product research, recommendations and training.

Item 2: J&B Medical's customers have three ways of placing an order, via telephone, fax and online. Phone and fax orders are placed through J&B's customer service department. Fax order forms are available for added convenience. Online orders are placed by signing on to J & B Medical's "iStore" with an assigned login. As the customer signs on to the EMS landing page, they will see several tutorials to assist them in finding their products to order as well as navigation of the "iStore". The "iStore" is a very powerful tool and can create dozens of detailed reports through our customized "Dashboard Reporting Tool". The customizable reports allow the user to create budget amounts and will trace all expenditures on a user-defined timeframe to ensure proper planning and purchase control. Orders can be paid on "net 30 day" terms or via credit card without additional fees. Orders placed Monday through Friday prior to 2pm will be

Proposal Information (pg. 10) Response

delivered the following regular business day. Orders placed after 2pm may also be delivered by the next business day but it is not guaranteed. If not, they will be delivered two business days from the date of order.

Item 3: J&B Medical will stock the core items at the required percentage indicated within the agreement to ensure next day shipping. In addition, the sales reps within the EMS Division will work with each customer to discover which non-core items they will be purchasing on a regular basis and increase stock par levels in an effort to reduce backorders.

Item 4: As the current vendor for the cooperative's contract, J&B Medical's transition plan for the next contract will be simple, if awarded again. All current cooperative members will be notified of the award and provided all necessary and related award documents. Current and prospective cooperative members will be invited to a meeting to learn more about the cooperative and ask any questions they may have. Finally, J&B's sales team will contact all members and offer an onsite review and evaluation of their purchasing history and usage. This will ensure that the customer's current needs are being met and any issues will be proactively addressed.

Item 5: In the EMS industry it is not uncommon for items to become obsolete and unavailable. In such cases, J&B Medical and its experienced EMS team will search for comparable items and offer these items as replacements. With our product knowledge and depth, the transition to the new product should take no longer than a couple days. The main reason we are able to make these transitions so quickly stems from our concentrated efforts to continuously search for new and innovated products related to emergency medical supplies.

Item 6: Please see Exhibit 2 for J&B Medical's Continuity of Operations Plan.

Section C- Statement of Firm Qualifications

Item 1: Reference list of five southeast Michigan-based municipalities:

1. Dearborn Fire Department
Capt. Don Begeman, EMS Coordinator
3750 Greenfield
(313)943-2016
Dearborn, MI 48120
Approximate Budget: \$30,000, cooperative member for more than 5 years
2. Detroit EMS
Lt. James M. Wilson, EMS Supply
1400 Erskine
Detroit, MI 48207

Proposal Information (pg. 10) Response

(313)237-3166

Approximate Budget: \$100,000, cooperative member for more than 6 years

3. Lansing Fire Department

Jwan Randall

3708 Pleasant Grove Road

Lansing, MI 48910

(517)256-1181

Approximate Budget: \$50,000, cooperative member for over 6 years

4. Oxford Fire Department

Lt. Nancy Hunger, EMS Coordinator

96 N. Washington

Oxford, MI 48371

(248)343-8641

Approximate Budget: \$27,000, cooperative member for over 5 years

5. Warren Fire Department

Battalion Chief Mike Schimanski

23295 Schoenherr

Warren, MI 48089

(586) 264-1300

Approximate Budget: 31,000, cooperative member for over 6 years

Section D- Statement of Personnel Qualifications

Item 1: The following J&B employees will be assigned to the service the purchasing cooperative, if awarded:

1. **James Waak, EMS Sales Manager-** James has been the EMS sales manager at J&B for five years. Prior to his employment here, he was the Michigan EMS Sales Representative for Tri-Anim Health for two years. James oversees the EMS Division and brings 19 years of sales experience to his position. While with Tri-Anim Health, James managed the OCMCA Consortium and has worked hand in hand with hundreds of municipalities throughout all of Michigan. He holds a Bachelor's Degree in Accounting and Finance from the University Of Michigan- Dearborn and has attended many training sessions on general sales and EMS products.
2. **Jeff Beutner, Michigan EMS Territory Manager-** Jeff has been with J&B for approximately two years. He is the "feet on the street" for all Michigan accounts, calling on and visiting EMS customers on a daily basis, ensuring that there needs are addressed in a timely fashion. This is a new venture into sales for Jeff after spending 15 years with the Dearborn Fire Department. Jeff held many roles with Dearborn and held the rank of Battalion Chief- EMS Coordinator at the time he decided to pursue his new career with J&B. Jeff has been in EMS for 22 years and currently is a licensed Paramedic and EMS Instructor Coordinator. While with Dearborn Fire, Jeff

Proposal Information (pg. 10) Response

held positions on the fire department Pension Board, the Henry Ford Community College EMS Advisory Board and HEMS medical control board. He holds a Bachelor's Degree from the University of Michigan- Dearborn in General Studies.

- 3. Don Bertucci, EMS Training and Customer Support-** Don has been with J&B on a part-time basis for five years. He is responsible for all training related to the EMS Division, both internally for the Customer Service Team and externally for EMS customers that need product in-service training. He also does product research, handles other customer support issues and assists the EMS Sales Manager as needed. Don is also employed full time by Bloomfield Township Fire Department and holds the rank of Lieutenant. He has been in the fire service for 27 years total and with Bloomfield Township for 23 years. During his years of service with Bloomfield Township, Don also held the position of EMS Coordinator for nine years and was instrumental in the development of the OCMCA Consortium contract. He was the chair of the Protocols Committee for OCMCA for seven year. He has been a state licensed Paramedic for 25 years and EMS Instructor Coordinator for 14 years. He also has a Bachelor's Degree in Public Safety Services from Siena Heights University.
- 4. David Duncan, EMS Customer Service Specialist-** David is new to the EMS Division team at J&B, hired approximately three months ago to help with the latest catalog revision and is now filling the role of EMS Customer Service Specialist. He will be responsible for handling calls from EMS customers, tracking order issues and maintaining pricing and product information for future catalog revisions. David has been a state licensed Paramedic for two years and worked for a private EMS ambulance service for three years total before coming to J&B. He holds an Associate's Degree in Emergency Medical Technology from Schoolcraft College.
- 5. Ray Shepard, General Manager-** Ray has been with J&B for 11 years, working his way up through the ranks, from warehouse staff to his current position as GM. He oversees the daily operations of the company. He has been intimately involved in the EMS Division since its inception in 2007 and helps with sourcing product and other customer service issues. He holds a Bachelor's Degree in Public Relations from Central Michigan University.
- 6. Chris Respondek, Customer Service Manager-Medical/Surgical-** Chris has been employed by J&B Medical for 10 years. In his current role Chris manages all of the Customer Service Representatives in the Medical/Surgical Division, which handles the EMS customer service calls. In addition to overseeing his team, he is also very familiar with all of the product lines that J&B carries. This knowledge is very beneficial when discovering and sourcing new products that customers may request. His division also services all of the prison system accounts so he is very familiar with working with governmental agencies. Chris holds a Bachelor's Degree from Wayne State University in Corporate Finance.

Proposal Information (pg. 10) Response

Section E- Pricing Proposal

Item 1: Please see Exhibit 3 for J&B Medical's completed discount proposal form.

Section F- Value Adds

Item 1: J&B Medical Supply has presented its best possible pricing in the pricing proposal and will not be able to offer any other purchasing incentive programs or rebates.

Item 2: J&B Medical Supply prides itself on offering value to its customer beyond competitive pricing and top-notch service. The "value adds" offered by J&B include:

- 1. A Michigan-based Company-** J&B is the only locally owned and operated EMS medical supply company. This offers two very distinct value adds to the cooperative, the ability to get product as fast as within hours in emergency situations and also keeping Michigan dollars in Michigan. With our fleet of delivery trucks and a staff of EMS Division employees who are willing to personally deliver orders, no one in the industry can match us for speed of delivery. There have been many times in the past contract period where customers have called with emergency needs and we have been able to get the order in their hands within hours by whatever means necessary. And as a Michigan-based company in a struggling economy, it is important to keep as much business as possible in Michigan. J&B has grown exponentially over the years and helps support many families in the metro Detroit area.
- 2. Buy American-** As the result of a suggestion from a customer, we have identified all of the products in our catalog that are American made by placing a small American flag emblem by them. This allows the customer the opportunity to take buying local one step further by buying American, too.
- 3. Continuation of the EMS Education Fund-** As part of the last cooperative contract, J&B contributed \$2,500 to an education fund per contract year for the cooperative board to use toward any EMS educational opportunities that would benefit cooperative members. If awarded, J&B will continue to contribute \$2,500 per contract year to this fund, with the cumulative balance not to exceed \$15,000.
- 4. Training Opportunities-** J&B offers training to all its EMS customers on any product it sells. The training is done by State of Michigan licensed EMS Instructor Coordinators at no cost to the customer. Training is done onsite and scheduled to whatever best fits the customer's needs. With six week's notice, continuing education credits can be applied for and received for in-service training. Over the past six years, the following EMS agencies have received in-service training at no cost:

Garden City Fire Department

Royal Oak Fire Department

West Bloomfield Fire Department

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Madison Heights Fire Department
Bloomfield Township Fire Department
White Lake Township Fire Department
Wyandotte Fire Department
Region III IC Network
Star EMS

Northville Township Fire Department
Westland Fire Department

We also administer, support and help coordinate the Region III IC Network.

5. Support of EMS Agency Charitable Events- J&B Medical is not just a supplier to the EMS community, we are a partner. We believe that investing in the communities our customers serve is a vital component of this partnership. Many cooperative members hold charitable events in their community and over the past five years we have contributed to the following agency events:

Star EMS Golf Outing for Charity
Bloomfield Township Fire Department Charities Golf Outing
Bloomfield Township Police Benevolent Fund Golf Outing
Pontiac Fire Department Fundraiser for Injured Firefighter
Rapid Response Angels of Hope Golf Outing
Wixom Firefighters Breakfast with Santa
Westland Goodfellows
Westland Firefighters Golf Classic
Allen Park Fire Department Annual Fire Department Open House
Wixom Community Foundation
Wixom Firefighter's Breakfast with Santa
Great Lakes Burn Camp
Mobile Medical Response Charity Golf Outing
Brighton Area Fire Authority Charity Golf Outing
Dearborn Heights Fire Department Burn Camp Fundraiser
Oakland Community College EMS Scholarship
Rapid Response EMS Charity Golf Outing
Western Wayne County Fire Chiefs
Southfield Fire Department Charity Golf Outing
Monroe Township (IN) Fire Department Storm Damaged Equipment Replacement Fund
Superior Ambulance EMS Week Event
Medstar Ambulance EMS Week Event

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- 6. EMS Conference and Vendor Show Attendance-** A key avenue of growing the cooperative contract and servicing its members is through attendance at and support of EMS conferences and vendor shows. Over the past six years, J&B Medical Support has attended the following shows and conferences:

Michigan EMS Expo
Southeast Michigan EMS Expo
Southeast Michigan Association of Fire Chief's Vendor Show
Southeast Michigan Association of Fire Chief's Monthly Meetings
Society of Michigan EMS Instructor Coordinators
Macomb County MCA Pre-Hospital Emergency Care Conference
Regional Alliance for Firefighter Training Safety and Survival Conference
Region 2 North Healthcare Coalition Annual Conference
UP-EMS Expo
Huron-Sanilac EMS Conference
Michigan Regional EMS Summit
Indiana Volunteer Firefighter's State Convention
Canton and Perry Township, Ohio Fire Department Educational Event
Ohio Association of Emergency Medical Services

In the past six years, J&B has set ourselves apart in the world of EMS supply by going above and beyond to service our customers. Our role doesn't end with the delivery of the product. In fact, we see ourselves as having a regular role in the EMS community. From the educational opportunities we provide to community involvement to expert product research and best in class delivery systems, we believe that we have distinguished ourselves with our "value adds". We take pride in our role as a valued partner in the EMS community and plan to continue this philosophy for many years.

- EXHIBIT 2 -

**J&B
Continuity of Operations Plan
Pertaining too
City of Farmington Hills Michigan,
Oakland County Medical Authority Purchasing
Consortium (OCMCA)
& the Michigan Intergovernmental Trade Network
(MITN)**

**Version I
October 25, 2007**

Submitted to
City of Farmington Hills
Department of Central Services
Purchasing Division
31555 Eleven Mile Road
Farmington Hills, MI 48336-1165

Proposal # rfp-fh-12-13-1773

Submitted By:
JACER Corporation, consulting affiliate to **J&B** Medical Corporation
10340 Democracy Lane, Suite 304

Fairfax, VA 22030

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1 INTRODUCTION

This document contains the Contingency Plan for the J&B Medical Corporation's contract proposal with the City of Farmington Hills. It is intended to serve as the centralized repository for the information, tasks, and procedures that would be necessary to facilitate the J&B Medical Corporation management's decision-making process and its timely response to any disruptive or extended interruption of the department's normal business operations and services. This is especially important if the cause of the interruption is such that a prompt resumption of operations cannot be accomplished by employing only normal daily operating procedures.

J&B Medical Corporation fully understands that in order for a structured relationship to exist between our company and the medical equipment and training needs that would be so mandatory for the City of Farmington Hills as well as those within the ~~OEMCA~~ and MITN there must be a "framework" established that will systematically work to incorporate each of the public sector agencies emergency preparedness programs supply systems to ensure there will be a comprehensive, coordinated response to any All Hazard requirement.

SMLEMS COOPERATIVE

J&B Medical Corporation will introduce a system of equipment and supply support that will complement each of the respective emergency response roles being envisioned by the City of Farmington, provide a cost effective alternative to ensure a constant state of readiness as well as assist the various Citizen directed emergency committees to understand how critical a role their respective Fire, Police and EMS play in ensuring the survival of the citizenry.

In terms of personnel and financial resources, the information tasks and procedures detailed in this plan represent the J&B Medical Corporation management's demonstrated commitment to response, resumption, recovery, and restoration planning for the City of Farmington Hills. Therefore, it is essential that the information and action plans in this plan remain viable and be maintained in a state of currency in order to ensure the accuracy of its contents. To that end, this introduction is intended to introduce and familiarize its readers with the organization of the plan.

It is incumbent upon every individual who is in receipt of the J&B Medical Corporation Contingency Plan, or any parts thereof, or who has a role and/or responsibility for any information or materials contained in the document, to ensure that adequate and sufficient attention and resources are committed to the maintenance and security of the document and its contents.

Since the information contained in this document describes J&B Medical Corporation management's planning assumptions and objectives, the plan should be considered a sensitive document. All of the information and material contents of this document should be labeled, "Limited Official use".

The J&B Medical Corporation management has recognized the potential financial and operational losses associated with service interruptions and the importance of maintaining viable emergency supply, equipment, response, resumption, and recovery and restoration strategies.

The J&B Medical Corporation Contingency Plan is intended to provide a framework for constructing plans to ensure the safety of employees and the resumption of time-sensitive operations and services in the event of an emergency (fire, power or communications blackout, tornado, hurricane, flood, earthquake, civil disturbance, act of terrorism, etc.)

Although the J&B Medical Corporation Contingency Plan provides guidance and documentation upon which to base emergency response, resumption, and recovery planning efforts, it is not intended as a substitute for informed decision-making. Business process managers and accountable executives must identify services for which disruption will result in significant financial and/or operational losses. The City of Farmington Hills Plans should include detailed responsibilities and specific tasks for emergency response activities and business resumption operations based upon pre-defined time frames.

J&B Medical Corporation will upon the awarding of the emergency medical and equipment supply contract immediately enact a proactive involvement with the City protective organizations such as Fire, Police, and EMS along with the local medical community to ensure that our mission goals will enhance the safety efforts being promulgated by the Farmington Hills Citizens Corps Council for Emergency Preparedness

J&B Medical Corporation knows that constructing a viable contingency plan and presenting it to senior city management may satisfy the immediate need of having a documented plan. However, this is not enough if the goal is to have a viable response, resumption, recovery, and restoration capability. In order to establish that capability, plans and the activities associated with their maintenance (i.e. training, revision, and exercising) must become an integral part of the J&B Medical Corporation's emergency equipment and supply operations for the city.

A Contingency Plan is not a one-time commitment and is not a project with an established start and end date. Instead, a Contingency Plan is an on-going, funded business activity budgeted to provide resources required to:

- Perform activities required to construct plans
- Train and retrain employees
- Develop and revise policies and standards as the departments within the City of Farmington Hills changes
- Exercise strategies, procedures, team and resources requirements

- Re-exercise unattained exercise objectives
- Report on-going continuity planning to senior management
- Research processes and technologies to improve resumption and recovery efficiency
- Perform plan maintenance activities

Developing a Contingency Plan that encompasses activities required to maintain a viable continuity capability ensures that a consistent planning methodology is applied to all of the Farmington Hills Emergency Operations Plan. We at J&B Medical Corporation believe the elements necessary to create a viable, repeatable and verifiable continuity capability include:

- Implementing accurate and continuous vital records, data backup, and off-site storage
- Implementing capabilities for rapid switching of voice and data communication circuits to alternate site(s) (This will ensure that the continuity of deliverable supplies through our contracted vendors (e.g. Fed Ex same day Urgent/Emergency shipments) (24/7), Rail Road trains with designated off load teams, etc. will continue no matter the level of emergency.
- Providing alternate sites for emergency supply and equipment operations
- Constructing a contingency organization within J&B Medical that will mirror and support the Farmington Hills Emergency Operations Center.
- Implementing contingency strategies that pre-position mass casualty supplies, pharmaceuticals, detection equipment, DECON & PPE, HAZMAT gear.
- Ensure that the J&B Medical Contingency personnel immediately establish a close working relationship with the City of Farmington Hills, Fire, Police, EMS, Citizen Advisory Council and Mayors Office to ensure open communication pertaining to emergency equipment and supply response.

1.1 PURPOSE

The purpose of this plan is to enable the sustained execution of mission critical processes for J&B Medical Corporation in the event of an extraordinary event that causes the city emergency supply and equipment systems to fail minimum response requirements. The J&B Corporation Contingency Plan will assess the needs and requirements so that J&B Medical Corporation may be prepared to respond to any level of emergency event in order to efficiently support the city agencies who must regain operation of the systems that are made inoperable from said emergency event.

2 CONTINGENCY PLAN OVERVIEW

2.1 APPLICABLE PROVISIONS AND DIRECTIVES

The development of the J&B Medical Corporation Contingency Plan is required by executive decisions and to meet contractual mandates. The J&B Medical Corporation management must maintain an information assurance infrastructure that will ensure that its emergency information resources maintain availability, confidentiality, integrity, and non-repudiation of its data. Furthermore, J&B Medical Corporation management must ensure their strategic information resources management capabilities that allow the "Just-In-Time" delivery and tracking of our emergency equipment and supply inventory. Therefore, the J&B Medical Corporation Contingency Plan is being developed in accordance with the following executive decisions, regulatory mandates, provisions, and directives:

- Office of Management and Budget Circular A-130, Revised (Transmittal Memorandum No. 4), Appendix III, Security of Federal Automated Information Resources, November 2000.
- Computer Security Act of 1987, Public Law 100-235, January 1988.
- Presidential Decision Directive 63, Critical Infrastructure Protection, May 1998.
- Presidential Decision Directive 67, Enduring Constitutional Government and Continuity of Government Operations, October 1998.
- Executive Order 12656, Assignment of Emergency Preparedness Responsibilities, November 1988.
- Federal & State Emergency Processing Standards (FIPS) Publication 87, Guidelines for ADP Contingency Planning, March 2005.
- DOJ Order 2640.2D, Information Technology Security, July 12, 2001.
- National Response Plan, Homeland Security, 2004.
- NIOSH emergency equipment and supply standards, 2005/06/07
- City of Farmington Hills, Emergency Operations Plan, 2006
- City of Farmington Hills, EOC Guidelines for Emergency Response, 2006
- National Response Framework, Homeland Security, (DRAFT) 2007
- Revised FEMA Emergency Preparedness Standards, 2007

- National Fire Protection Association (NFPA) in conjunction with the Michigan Fire and Police Association mandates for emergency preparedness response. (NFPA 1600, STANDARDS ON DISASTER /EMERGENCY MANAGEMENT AND BUSINESS CONTINUITY PROGRAMS) 2007

The J&B Medical Corporation Contingency Plan is designed to be in accordance with the strategic intent of the applicable provisions and directives dealing with emergency preparedness, supply and equipment standards, J&B Medical Corporation strategic policies and the J&B Medical Corporation's functional and operational mission.

2.2 OBJECTIVES PERTAINING TO THE FARMINGTON HILLS CONTINUITY OF OPERATIONS DURING ALL HAZARD RESPONSE

The primary focus of a contingency plan revolves around the protection of the most important assets of any organization: Personnel and Emergency Support Capabilities. All facets of a contingency plan should address the protection and safety of personnel and the protection and recovery capabilities identified for an All Hazard Response .

The primary objective of the J&B Medical Corporation Contingency Plan for the City of Farmington Hills plan is to establish policies and procedures to be used for support to the cities emergency preparedness All Hazard response systems thus ensure functioning of those assets. This includes establishing an operational capability to process pre-designated critical applications, recovering data from off-site backup data sets, and restoring the affected systems to normal operational status. The plan seeks to accomplish the following additional objectives:

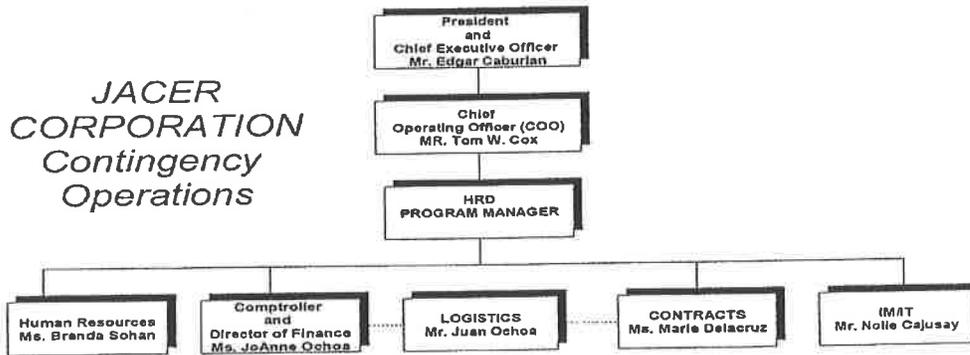
- Minimize the number of decisions which must be made during a contingency
- Identify the resources needed to execute the actions defined by this plan
- Identify actions to be undertaken by pre-designated teams
- Identify critical data in conjunction with customers that will be recovered during the Hot Site phase of recovery operations
- Define the process for testing and maintaining this plan and training for contingency teams

2.3 ORGANIZATION

In the event of a disaster or other circumstances which brings about the need for contingency operations, the normal organization of J&B Medical Corporation will shift into that of the contingency organization. The focus of the J&B Medical Corporation

will shift from the current structure and function of "business as usual" to the structure and function of J&B Medical Corporation working towards the resumption of time-sensitive business operations. In this plan, the contingency organization will operate through phases of response, resumption, recovery, and restoration. Each phase involves exercising procedures of the J&B Medical Corporation (Farmington Hills Specific) Contingency Plan and the personnel executing those plans.

The J&B Program Manager (PM) for the Farmington Hills Emergency Medical Supplies and Equipment Contract (Dr Robert M. Padula PhD, MHA, FACHE) will be the focal point of all contingency operations during the life of this contract and will be guided in his duties by J&B Senior Executive Staff (Dr Stephen Shaya MD) Director of Business Development for the J&B Medical Corporation. The PM will be J&B's single point of emergency preparedness policy contact with the City of Farmington Hills Contract Managers. The PM is supported by all the corporate staff functions required to exercise contingency operation functions and assure that all required processes are performed. In the event that the J&B PM is unable to be contacted for whatever reason, Dr Stephen Shaya MD will assume his duties as COOP Coordinator until such time as he can again relinquish PM responsibilities to the appropriate individual.



The PM will be assisted in contingency operations by the J&B Medical Corporation and the JACER Corporate divisions and departments as identified above. Each has trained and knowledgeable staff that are extremely familiar with their roles and responsibilities in contingency operations.

Each department/division is structured to provide dedicated, focused support in the areas of their particular experience and expertise for specific response, resumption and recovery tasks, responsibilities, and objectives. A high degree of interaction among all department/division within both J&B Medical and JACER will be required to execute the Emergency Medical Supplies and Equipment contract for the City of Farmington Hills. Each department/division's eventual goal is the resumption/recovery and the return to stable and normal business operations and technology environments should there be a catastrophe within the City of Farmington Hills or surrounding communities that may have MOU's pertaining to response support.

Status and progress updates pertaining to the achievement of emergency preparedness mandates as outlined in the Emergency Medical Supplies and Equipment contract for the City of Farmington Hills will be reported by each department/division (First 90 days of the start up) to the PM on a daily basis. Close coordination must be maintained with J&B Medical Corporation, JACER and City of Farmington Hills management within City Government, Fire, Police and EMS throughout the contract operations startup and then through the life of the contract as needed.

The J&B Medical Corporation contingency organization's primary duties, working in conjunction with consultive services from the JACER Corporation are:

- To protect employees and information assets until normal business operations are resumed.
- To ensure that a viable capability exists to respond to an incident.
- To manage all response, resumption, recovery, and restoration activities that deal with Emergency medical Supplies and equipment.
- To support and communicate with City of Farmington Hills City Government, Fire, Police and EMS employees, system administrators, security officers, and managers a well thought out emergency supply plan that will ensure survivability of the City of Farmington Hills functions and its personnel during All Hazard events
- To accomplish rapid and efficient resumption of time-sensitive business operations, technology, and functional support areas.
- To ensure regulatory requirements are satisfied.
- To exercise resumption and recovery expenditure decisions.
- To streamline the reporting of resumption and recovery progress between the teams and management of each system.

2.4 CONTINGENCY PHASES

The J&B Medical Corporation in conjunction with City of Farmington Hills Emergency Management Operations Plan will upon the awarding of the contract conduct a five day on site assessment of emergency supply and equipment needs through a comprehensive vulnerability assessment analysis. The J&B/JACER All Hazard Emergency Preparedness Assessment Team (with the oversight of the City of Farmington Hills Emergency Preparedness Commission) produce an After Action Report (AAR) that will be the Genesis of J&B Medicals support to the contract.

(Below is an example of emergency preparedness outcome support. Each Phase will expand to reflect vulnerability assessment findings as well as steps for organizational improvement.)

2.4.1 RESPONSE PHASE (SAMPLE)

- Establish an immediate and controlled presence at the incident site, if permitted.
- Conduct a preliminary assessment of incident impact, known injuries, extent of damage, and disruption to the services and business operations.
- Find and disseminate information on if or when access to the facility will be allowed.
- Provide management with the facts necessary to make informed decisions regarding subsequent resumption and recovery activity.
- Identify immediate equipment and emergency supply needs.
- Initiate the J&B Medical Corporation emergency support response network to the City of Farmington Hills.
- Ensure all contracted transportation vendors are activated. (Pre-positioned supplies, personnel and equipment at pre-arranged J&B storage sites will be committed in support of the emergency)

2.4.2 RESUMPTION PHASE (SAMPLE)

- Establish and organize a management control center and headquarters for the resumption operations. (The J&B Emergency Response team will be under the direction of the City of Farmington Hills Emergency Operations Center personnel)
- Mobilize and activate the support department/divisions necessary to facilitate and support the resumption process.
- Notify and appraise time-sensitive business operation resumption team leaders of the situation.
- Alert employees, vendors and other internal and external individuals and organizations.

2.4.3 RECOVERY PHASE (SAMPLE)

- Prepare and implement procedures necessary to facilitate and support the recovery of time-sensitive business operations.
- Coordinate with City of Farmington Hills Fire, Police, EMS, Local Health Centers, Citizen Corps Emergency Preparedness Teams and City Government to identify needed supplies and equipment for immediate relief and then discern and assist in distribution of needed emergency material that will fall to each department/division.
- Coordinate with employees, vendors, and other internal and external individuals and organizations.
- Ensure that there will be (on a rotating basis) a consistent supply of J&B Medical personnel to fully support the City of Farmington Hills during the recovery phase of any emergency that has mandated the enactment of the contract provisions.

2.4.4 RESTORATION PHASE (SAMPLE)

- Prepare emergency equipment and supply packages necessary to facilitate recovery at pre-emergency sites or assist the relocation and migration of business operations to the new or repaired facilities.
- Implement procedures necessary to mobilize operations, support, supplies, equipment and technology relocation or migration as needed under the contract.
- Manage the relocation/migration supply and emergency equipment effort as well as perform employee, vendor, and customer notification before, during, and after relocation or migration.

2.5 THREATS

When developing strategies for a contingency plan, it is helpful to consider the entire range of probable and possible threats that present a risk to an organization. From that range of threats, likely scenarios can be developed and appropriate strategies applied. A disaster recovery plan should be designed to be flexible enough to respond to extended business interruptions, as well as major disasters.

Although the City of Farmington Hills Emergency Medical Supplies and Equipment contract limits J&B Medical Corporations response to that of supply vendor we as a company would be remiss in our responsibilities to the City of Farmington Hills if we did not approach our commitment to respond from a perspective of total All hazard response.

Therefore we at J&B Medical feel that the best way to achieve this goal is to design a contingency plan that could be used to address a major disaster, but is divided into sections that can be used to address extended business interruptions. While each of the identified threats could result in a disaster by itself, in a major disaster several of the threats might be present concurrently or occur sequentially, depending on the circumstances.

As a result, we feel it would be advisable for us to develop several levels of strategies that can be applied as needed. For example, a localized fire in the financial center may render some of that space unusable. An appropriate strategy for that event may be temporary relocation of personnel to another office within City spaces or in other suitable local office space in another office building or hotel. In that way, J&B could immediately respond by enacting one of our pre-arranged supply or equipment modules identified for that reason. Naturally, this will entail a more intense commitment on our part during the contract start up but our philosophy is "DO IT RIGHT THE FIRST TIME, THE LIFE YOU SAVE MAY BE YOUR OWN OR SOMEONE YOU KNOW."

Additionally, as further examples, an event that required temporary evacuation of the computer center, such as a truck accident in the tunnel and a chemical spill that may require several days to resolve, may necessitate switchover capabilities and possible regional mirrored redundancy capabilities that would be transparent to the users. An event of greater magnitude, such as an explosion, may render the office unusable for an extended duration of time and might necessitate a strategy based on mirrored redundancy as well as a secondary strategy involving a commercial facility offsite. Time sensitivity and mission criticality in conjunction with budgetary limitations, level of threat and degree of risk will be major factors in the development of recommended strategies.

Each emergency situation identified under 2.5 are is done to reflect there will be a corresponding need for J&B Medical to quickly identify a myriad level of emergency equipment or supplies that will need immediate delivery or relocation to the impacted site.

2.5.1 PROBABLE THREATS (SAMPLE)

The following table depicts the threats (outside of terrorism) most likely to impact the City of Farmington Hills Employees working under the Emergency Medical Supplies and Equipment Contract. This is the model by which our initial analysis will allow J&B Medical Corporation to identify what level of emergency related equipment and supplies will be recommended to the emergency response leaders within the City of Farmington Hills. In addition, the cost effectiveness of this form of modeling will allow significant cost management in relation to needs identification pertaining to emergencies.

PROBABILITY OF THREATS			
Probability of Occurrence:	High	Medium	Low
HVAC Failure		X	
Aircraft Accident			X
Structural Failure			X

Bomb Threats		X	
Chemical Spills / HazMat	X		
Cold / Frost / Snow	X		
Communications Loss		X	
Data Destruction		X	
Earthquakes			X
Fire	X		
Flooding / Water Damage			X
CBR Mishaps			X
Power Loss / Outage	X		
Sabotage / Terrorism			X
Storms / Hurricanes		X	
Vandalism / Rioting		X	

For HVAC Failure/Power Loss: J&B Emergency Contract Team Personnel will remain on-the-job until such time as released by the PM. The PM will be guided in his decision to release personnel based upon input from Farmington Hills facilities personnel regarding time to fix and anticipated temperatures inside of facility. This period will allow J&B to determine if emergency supply equipment and resources should be recommended for release. (Sample)

For Aircraft Accident, Earth Quakes, Fire, Flooding/Water Damage, CBR Mishaps, Sabotage / Terrorism, Vandalism / Rioting : If outside working hours, the J&B PM will assess damage done and upon the orders of the ranking member within the Farmington Hills Emergency Operations Center enact supply and equipment distribution. If event occurs during working hours, personnel should comply with Fire/Police Department personnel directions. (Sample)

For Structural Failure: The J&B PM will assess damage done to the building and determine whether J&B emergency personnel can continue to work within the impacted area.. If event occurs during working hours, J&B contract personnel will comply with Fire/Police Department personnel directions. If event occurs after working hours, the J&B PM will meet with appropriate Farmington Hills Operation personnel for emergency supply and equipment requirements to be filled. (Sample)

For Bomb Threats: J&B Personnel will comply with Fire/Police Department personnel directions in all cases. Pre determined alternative emergency supply and equipment drop off points will be enacted.

For Chemical Spills / HAZMAT: The J&B PM will assess damage done to the building and determine whether contract personnel can continue to work. If event occurs during working hours, personnel should comply with Fire/Police Department personnel directions. If event occurs after working hours, the PM will assess damage done to the

building and determine whether personnel can continue to work, and advise all personnel via recall list contained in Attachment A. (Sample)

For Cold/Frost/Snow, Storms / Hurricanes: The J&B PM will maintain close communication with the Farmington Hills Emergency Operations Command Center, and will follow city government's direction regarding contract personnel due to these conditions. Should a delay in reporting or closure of facility be directed by the government, the J&B PM will immediately notify all contract personnel using Attachment A. as to their responsibilities. (Sample)

Communications Loss: J&B emergency contract support personnel will remain on-the-job until such time as released by the J&B PM. The J&B PM will be guided in his decision to release personnel base,; upon input from facilities/communication personnel regarding time to repair. In the event that the loss is anticipated to exceed 24 hours, personnel may be directed to proceed to an alternate work site to ensure support of the Farmington Hills Emergency Supply and Equipment contract. (Sample)

3 PLAN

3.1 PLAN MANAGEMENT.

This Contingency Plan is applicable to the J&B Contract emergency support staff working with the City of Farmington Hills, under Contract Number #rfp-fli-12-13-1773.

3.1.1 ALERT NOTIFICATION

The J&B Medical Corporation anticipates being notified of requirement to activate Contingency Plans under the contract in a variety of ways:

- Notification by City of Farmington Hills City Government
- Emergency Operations Command Center
- Notification by Media (Radio, Television)
- Notification by J&B PM Staff (on the scene of incident)
- Notification by other Federal or State or City officials
- Notification by Fire and/or Police

In all cases where we are advised to initiate activation by anyone other than the City of Farmington Hills City Government, or Emergency Operations Command Center, J&B will immediately notify the City Government (Mayor/City Manager) of the circumstances surrounding the activation. (Sample)

J&B Medical Corporation will be fully prepared to activate the City of Farmington Hills Emergency supply and equipment Contingency Plan immediately after determining that an emergency has occurred. It will be fully operational within three (3) hours of activation, and will be sustainable until the emergency situation is resolved and normal conditions are restored or the contract is terminated, whichever comes first. When any disruption of normal, contract operations occur, the J&B PM or the J&B Director of

Business Development will promptly notify the City of Farmington Hills Emergency Command Operations Center and verify:

- Key points of contact
- Temporary work locations
- Means of communication available under the circumstances
- Essential work products expected to continue production by priority.
(Emergency supplies and equipment)

J&B will consistently strive to stay within the order mandates of the emergency equipment and supply contract. Unforeseen emergency equipment and supply needs may require a response level beyond the initial scope of the contract. J&B will make every attempt to secure approval from the proper level of authority within the city of Farmington Hills prior to incurring costs over and above those allowed for under the terms of this contract. In the event proper approval authority is not reached the J&B PM will strive to ensure that there will not be a loss of life due to "critical" need for emergency supplies and equipment regardless of contract type. (Naturally, J&B Medical Corporation will charge additional emergency equipment and supplies accurately in accordance with the terms of any resulting additional task order.) (Sample)

3.1.2 ACCOUNTING FOR EMPLOYEES

The J&B PM maintains an up-to-date roster of all J&B and JACER Personnel working under this emergency equipment and supply contract. Upon notification to activate the Contingency Plan, the J&B PM will immediately begin the process of accounting for all personnel, using the recall list provided in Attachment A. Upon completion of the recall, the PM will immediately notify the Farmington Hills Emergency Operations Command Center. The PM will also activate the recall list of contract support Personnel using the list provided in Attachment A. These personnel will need to be available to assist the PM in performing contingency operations and support of the contract. (Sample).

3.1.3 TEMPORARY WORK LOCATIONS OR ALTERNATE FACILITIES

In the event that the incident requires relocation of personnel from their primary work site, the J&B PM will, with agreement from the City of Farmington Hills, authorize select individuals to move to other areas within the declared emergency site. The decision of where to relocate employees will be incident driven, and decided by the J&B PM, in conjunction with the city government direction. The J&B PM will closely monitor where personnel are relocated, generate a contact roster, including temporary work phone numbers, email addresses, etc. and provide to the city government within Three (3) hours of the decision to relocate. (Sample)

3.1.4 COMMUNICATION WITH THE CITY OF FARMINGTON HILLS (CFH) DURING EMERGENCIES

Communication with CFH during emergencies, will be incident driven. If land lines remain functional, this will be the primary means of communication. Cell phones may or may not be usable, depending upon call volume or destructive conditions.

Below is a list of primary and alternate J&B or JACER points of contact, each with primary and secondary telephone numbers and email addresses:

(DR SHAYA, PUT IN YOUR NUMBER OR PROPER STAFF PERSON)

JACER President and CEO, Mr. Edgar Caburian

Primary Phone: (703) 352-2175 Alternate: (703) 425-5167

Cell Phone: (703) 624-3822 or (703) 589-6784

Fax: (703) 425-6932

Email: Edgar.Caburian@jacer.com Alternate: edgarcaburian@cox.net

JACER VP, Emergency Medical Preparedness

Primary Phone: (703)352-5201

Cell Phone: (703) 638-8273

Fax: (703) 425-6932

Email: robert.padula@jacer.com

3.2 RECOMMENDED TESTING PROCEDURES

The J&B Medical Corporation Contingency Plan will be maintained routinely and exercised/tested at least annually. Contingency procedures will be tested periodically to ensure the effectiveness of the plan. The scope, objective, and measurement criteria of each exercise will be determined and coordinated by the Contingency Plan Coordinator on a "per event" basis. The purpose of exercising and testing the plan is to continually refine resumption and recovery procedures to reduce the potential for failure.

There are two categories of testing: announced and unannounced. In an announced test, personnel are instructed when testing will occur, what the objectives of the test are, and what the scenario will be for the test. Announced testing is helpful for the initial test of procedures. It gives teams the time to prepare for the test and allows them to practice their skills. Once the team has had an opportunity to run through the procedures, practice, and coordinate their skills, unannounced testing may be used to test the completeness of the procedures and sharpen the team's abilities. Unannounced testing consists of testing without prior notification. The use of unannounced testing is extremely helpful in preparing a team for disaster preparation because it focuses on the adequacy of in-place procedures and the readiness of the team. Unannounced testing, combined with closely monitored restrictions, will help to create a simulated scenario that might exist in a disaster. This more closely measures the teams' ability to function under the pressure and limitations of a disaster. Once it has been determined whether a test will be announced or unannounced, the actual objective(s) of the test must be determined. There are several different types of tests that are useful for measuring different objectives.

The following testing schedule is provided:

- Desktop testing on a quarterly basis
- One structured walk-through per year
- One integrated contract test with appropriate personnel within the City of Farmington Hills and J&B Medical Corporation. (There will not be any additional contract charge for this test as it is viewed as part of the J&B Medical Corporation to ensuring contract success during any level of emergency.)

The J&B PM, together with the city government contractor, will determine end-user participation.

(STEVE THE FOLLOW ON IS THE APPENDEX A&B FOR NUMBERS. I PUT IN THE ENTIRE JACER PHONE CONTACT LIST AS AN EXAMPLE. YOU CAN GET RID OF IT WHEN YOU INCORPORATE THE RECALL NUMBERS)

This appendix includes all points of contact of positions described in the Contingency Plan. Includes home and mobile telephone numbers and email addresses.

APPENDIX B – Recall List of JACER Corporate Personnel

Last Name	First Name, MI	Wk Phone	Home Phone	Cell	Work Email
Caburian	Amelita C.	(703) 425-5167	(703) 425-3443	(703) 608-6190	amy.caburian@jacer.com
Caburian	Edgar C.	(703) 352-2175	(703) 425-3443	(703) 589-6784	edgarcaburian@jacer.com
Cajusay	Norlito D.	(703) 352-5178	(703) 425-3443	(703) 965-0141	noli.cajusay@jacer.com
Cajusay	Renato R.		(703) 339-1268		noli.cajusay@jacer.com
Campana	Meilen B.	(703) 352-2743	(703) 339-3502	(301) 793-9782	may.campana@jacer.com
Campana	Marjoree B.	(703) 352-1521	(703) 339-3502	(703) 638-8271	Marj.campana@jacer.com
Cerezo	Gregory E.	(619) 232-4533		(619) 459-5512	gregcerezo@jacer.com
Cortez	Clara L.	(703) 352-5261	(703) 927-3411	(703) 307-8423	clara.cortez@jacer.com
Cox	Tommy W.	(757) 961-6426	(757) 523-1353	(757) 553-2974	tom.cox@jacer.com
Cruz	Reimar C.	(703) 352-5208	(703) 644-2381	(703) 969-2746	reimar.cruz@jacer.com
Dove	Monica L.	(703) 267-1762	(703) 897-4648	(703) 965-7156	monica.dove@jacer.com
Favis	Roberto J.	(703) 352-5072	(703) 560-8877	(703) 201-7023	robert.favis@jacer.com
Hudson	Lee Y.	(703) 352-2958	(301) 248-3040	(703) 623-9599	lee.hudson@jacer.com
Ochoa	Joanne C.	(703) 352-2190	(703) 323-8453	(703) 201-6869	joanne.ochoa@jacer.com
Ochoa	Juan J.	(703) 352-2765	(703) 323-8453	(202) 369-2456	juan.ochoa@jacer.com
Padula	Robert M.	(703) 352-5201	(540) 752-1704	(703) 638-8273	robert.padula@jacer.com
Karpaiya	Brenda L.	(703) 352-2401	(571) 642-0673	(703) 517-3845	brendakarpaiya@jacer.com
Thomas	Mariedona D.	(703) 352-2403	(703) 543-8790	(703) 297-1691	marie.delacruz@jacer.com

Robert M. Padula PhD CHE PC

109 Stratford Place,
Stafford VA, 22554
540-752-1704-H
703-638-8273-C
robert.padulagacer.com

PROFESSIONAL SUMMARY

Accomplished Senior Health Care Executive with expertise in All Hazard disaster preparedness, project management, administrative services, legislative affairs, grants, leadership, TQM, Reengineering, as well as policy development and implementation. Expertise also includes hospital administration, public health, complex management program implementation and program management, labor relations, human resources, strategic planning, marketing and organizational development. Record of progressive responsibilities and promotions. Recognized for national level emergency management strategic planning, development and design of Continuity of Operation systems and implementation, process reengineering and exceptional leadership abilities.

KEY ACCOMPLISHMENTS (2003 - 2007)

- Program Director for multi faceted medical preparedness teams whose primary functions centered on comprehensive vulnerability assessments to "234" acute care hospitals, nursing homes, Vet. Administration health systems as well as Primary Care Clinics both in the US and European disaster preparedness systems . Results produced programs in contingency plan design, continuity of operations, surge capacity and transport concepts.
- Conducted extensive investigations into state and city All Hazard emergency response plans. Outcomes produced recommendations for improvement in personnel staffing, HRSA-HHS-grant funding allocation for First Responders (NYC-DC and Chicago Fire/Police and EMS) as well as medical systems, equipment, training and emergency exercise development.
- Designed, directed and carried out 34 comprehensive emergency preparedness table-top and full functional drills for the cities of NY, Tenn. GA, ME, MD, VA, and DC. (2001-2006)
- Recognized by Secretary of Health and Human Services, Senator Tommy Thompson, for representation of Navy Medical Department's WMD/Bio position to senior federal and state officials. (Presented with HHS Civilian Meritorious award at ceremonial dinner)
- Earned high praise as Project Manager for portable decontamination system used by the White House during 9-11 anthrax emergency. Recognized by members of foreign governments, members of Congress, Secretary of the Navy, and Surgeon Generals of the Navy and Army, (NOTE: Nominated and awarded Distinguished Meritorious Service Medal for disaster preparedness innovations)
- Presented (by governmental request) a series of lectures on *High Performance Organizations* and *Reengineering of Work Teams* to the CIA Inspector General staff. (Over 400 personnel)
- Co-Developed a multi-tiered training program that assisted State/Urban & Rural Fire/EMS Departments to identify/select and utilize All Hazard PPE. The training

modules were designed around the federal National Response Plan and the National Fire Protection Association (NFPA) Emergency Preparedness Standards

PROFESSIONAL WORK HISTORY

Vice President, Medical All Hazard Preparedness Programs, JACER Corporation, Fairfax VA. (Current Position) *

* All Hazard Preparedness Consultant to J&B Medical Corporation, 2003-Present

Hours: 40+

Salary:

Supervisor: Ed Caburian, President and owner of the JACER Corporation

Responsible for business development in the areas of All Hazard Mitigation. My present position has me working closely with the following federal agencies: Departments of Homeland Security, Health and Human Services, JCAHO, OSHA, FEMA, & DOD to assist in the influence of proper procedures that impact on Medical All hazard Preparedness within North America. Principle focus is COOP development, pre-positioned medical supplies, First Responder (Fire/Police/EMS) training & equipment utilization and training, Hospital/Nursing Home/ Primary Care Clinic All Hazard Assessments. In addition, I hold a primary responsibility as a Consultant and advisor to the J&B Medical Corporation Medical Preparedness Division on an as needed basis.

Executive Director, Medical Preparedness

SAIC-EAI Corporation, Abingdon MD 2003 – 2006

Hours: 40+/week

Salary: \$110K + Incentive Program

Supervisor: Mr. William Mengel, Corporate VP

Responsible for establishing benchmarks used to assess healthcare preparedness and develop contingency plans for correcting documented shortcomings, complying with state and federal CBRNE guidelines.

- Conduct formal and informal hospital assessments within federal and private sector environments documenting CBRNE preparedness and providing recommendations for enhancements.
- Serve on the Washington, DC COG Bioterrorism Task Force.
- Actively participate in the Northern Virginia Alliance and the District of Columbia Hospital Association (DCHA).
- Selected to present at National Disaster Symposium on DVATEX CBRNE Emergency Management.
- Serve as Program Manager for \$2.5M dollar, New York Department of Health and Mental Hygiene (DOHMH) Bioterrorism Hospital Assessments Program. Conduct vulnerability assessments at 71 NYCity hospitals. Evaluate data and recommend appropriate measures for enhancing and improving preparedness at hospitals and in the communities.
- Directed the design of a \$5.5M dollar CBRNE radiological equipment and training program for the city of New York Public Health Department.

- Conducts a daily operation of interconnectivity with the Departments of HLS-HHS-HRSA-as well as Legislative Affairs within various Congressional offices.
- (Note: Presented with substantial end of year performance award.)

Head of Navy Medicine Disaster Preparedness / Force Protection Programs, Bureau of Medicine and Surgery, Wash. DC (Retired at the rank of Commander, Medical Service Corps)

Hours: 40+/week

Salary: \$98K

Supervisor: RADM Vanlandenham & Capt Mary Chaffee USN

Provided legislative, administrative, budgetary, and political oversight in the areas of disaster, emergency, and security planning to 32 Navy Acute Care Hospitals, 20 Navy Medical Clinics, and 52 Navy Dental Treatment Facilities.

- Served as senior Navy representative to the Washington, DC Council of Governments, (COG) ensuring the Department of Defense Navy Medical Department's homeland security needs were addresses and presented. Global topics worked while on the COG included; Strategic Pharmaceutical Stockpile, Resource Sharing, Emergency management, FEMA and FBI Disaster Preparedness Training, and Federal Homeland Security Funding.
- Directed an organizational team that fully designed a comprehensive Continuity of Operation Plan that covered 467 headquarter staff members, both civilian and military. Newly identified contingencies covered, essential personnel, transportation, communication, CBRNE equipment, IT cyber security, etc.
- Strengthened emergency preparedness and reduced vulnerabilities within Navy medical facilities by co-development of the Disaster Vulnerability Assessment, Training. And Exercise Program. (DVATEX)
- Presented Navy emergency management issues as official representative to District of Columbia Hospital Association. (DCHA)
- Developed and presented critical Homeland Security briefing to Assistant Secretary of Health Affairs.
- Secured \$362K Navy Medical Department grant establishing critical emergency management program for 20 Naval medical facilities.
- Instituted aggressive 36-month educational program on disaster preparedness to 32 naval medical facilities as member of DVATEX team.
- Visited and assessed homeland security vulnerabilities at 32 Naval medical training facilities worldwide as one of six hand selected team members of DVATEX team.
- Used JCAHO, AMA, OSHA, federal emergency guidelines and FEMA and FBI emergency preparedness recommendations and guidelines to co-develop a Hospital Emergency Analysis Tool (HEAT).
- (Note: Awarded Presidential Commendation for support to Congressional members during Anthrax release of 2002)

Associate Director, Consequence Management and Operational Readiness

National Naval Medical Center (NNMC), Bethesda, MD

1999 – 2002

Hours: 40+/week

Salary: \$86K

Supervisor: RADM Kathleen L. Martin USN

Oversaw and managed a \$2M dollar operating budget and 22 military and civilian staff members while producing the following results:

- Served as NNMC representative to National Pharmaceutical Stockpile working team, competently presenting NNMC position and recommendations for pharmaceutical distributions.
- Established strategic and collaborative working relationships with officials from FBI, Secret Service, and FEMA as well as being a selected representative on the DC Mayor's WMD/Bioterrorism Team.
- Integrated DOD/military response to successfully meet civilian WMD/Bioterrorism emergency requirements.
- Served as senior administrative officer to the Office of the Attending Physician to Congress and Senate during anthrax decontamination process from October 2001 to January 2002.
- Designed and distributed disaster preparedness reference resource (SOP) on catastrophic events to organizational leaders, emergency responders, and medical personnel as NNMC member to Comprehensive 9-11 Reference Resource Project.
- Designed and implemented an instructional program for understanding technical, international, and public policy issues associated with CBRNE. Course concepts include intelligence operations, warfare, terrorist actions, biological weapons, international policy, containment of chemical/biological hazards, medical consequences, treatments and therapies, psychological treatments, environmental consequences, and geopolitical and domestic legal issues.
- Saved \$481K in first year after designing, developing and implementing new system-wide reorganization of base First Responders, medical, emergency and security personnel, equipment and communication systems.
- Conceptualized, spearheaded and implemented WMD/Bio Terrorism Team concept providing clinical support to major Medical Training Facilities. Organized and put into operation three 32-member teams. Negotiated and secured \$620K operating budget. Oversaw and managed all vendor negotiations for needed equipment and supplies.
- Performed full project management for 24-month \$1.2K medical decontamination facility construction project.
- Procured \$220K portable decontamination system, performed full project management of unit during 9-11 anthrax emergency.
- Selected to Chair Federal Health Council (consisting of 22 civilian and military hospitals) on WMD and bioterrorism.
- (Note: Selected for prestigious and competitive Harvard University studies program in Disaster Preparedness and Contingency Planning)

Associate Director, Health Professional Scholarship Program

Naval School of Health Sciences, Bethesda, MD

1996 – 1999

Hours: 40+/week

Salary: \$75K

Supervisor: Capt Mary Elsass, USN

Oversaw, managed and administered \$3.2MM operating budget, and \$48MM scholarship program with 46 full-time civilian and military staff members.

- Performed as Adjunct Instructor at the Uniformed Services University of the Health Sciences and at the Naval School of Health Sciences instructing adult learners in high performance organizations, reengineering, bioterrorism, and handling HAZMET in healthcare environments.
- Led team in designing and implementing Quality of Life Program for over 2,350 physicians and other medical professionals. Issues focused on housing, education, childcare, legal representation and travel. Secured and administered \$2.5M dollar grant.
- Directed, designed and implemented a High-Performance Organization model into Command's business function focusing on marketing, TQM, and appropriate departmental restructuring. Developed business model for training 1,400 medical students which resulted in \$1.8M dollar cost savings.
- (Note: Awarded sixth Navy Commendation Medal for sustained superior performance)

Director of Administration

Quantico Medical clinic, Quantico, VA

1993 - 1996

Hours: 40+/week

Salary: \$70K

Supervisor: Capt Larry Roach USN

Oversaw and administered \$2.8MM budget and supervised 102 full-time civilian and military staff members.

- Significantly improved customer service by aggressive leadership of Organizational Transformation Team that identified and corrected numerous deficiencies.
- Totally revised clinical medical treatment programs and Managed Care fiscal constraints that resulted in first year savings of \$1M dollars in administrative and consulting fees.
- Developed a series of strategic goals, and mission and vision program that received overwhelming acceptance and participation from staff, as executive member of Goal Team.
- Working closely with Human Resources was able to establish the first Civilian Action Council that successfully resolved short- and long-term labor management issues using Principle Centered Leadership as its core concept.
- Directed all contingency and readiness response programs including fire department and HAZMET services, security, and domestic policy on WMD for military and dependent staff of hospital.
- (Note: Awarded fifth Navy Commendation Medal for innovation in Management System redesign.)

OTHER WORK EXPERIENCE

- Executive Assistant for Medical Flag Admiral, Med 5, BUMED, Washington, DC
1991 - 1993
- BUMED 05, Division Officer for Operational Readiness, 1991.
- Director of Administration, Naval Hospital, Oak Harbor, Oak Harbor, WA, 1988 - 1991

- Division Officer / Instructor for Healthcare Administration Program, Naval School of Health Sciences, Bethesda, MD, 1985 - 1988
- Administrative Medical Officer, USMC, Camp Elmore, Norfolk, VA, 1982 – 1985, Operational Medical/Logistical Support assignment to US Navy Seal Team Six. (DEVGRU), Dam Neck, VA
- Assistant Hospital Administrator, Bad Axe Medical Hospital, Bad Axe, Mich. 1979-1982
- Personnel Director, Columbia Medical Hospital, Detroit Mich. 1977-1982

COLLATERAL POSITIONS

- Adjunct Instructor, Uniformed Services University of the Health Sciences. 1985-1988
- CBRNE Advisor to CIA Inspector General, 2002

PROFESSIONAL COMMITTEES

- White House DOD Disaster Preparedness CBRNE Committee 2001
- Wash DC Council of Governments All Hazard Preparedness Working Group 2001
- National Pharmaceutical Stockpile Federal Working Committee 2002
Washington DC Bioterrorism Task Force. 2002
- Wash. DC Mayors WMD Task Force. 2002-3
- Navy Representative to Office of the Attending Physician to Congress and Senate. 2004
- Chaired the Federal Health Council Consortium on bioterrorism. 2004
- American Collage of Healthcare Executives All Hazard Working Group 2005

EDUCATION

Current Student, Masters Degree program, Homeland Security, American University, Washington, DC 2007 (Anticipate 2008 grad. Date)

UC Berkeley, Doctoral Program, PhD in Organizational Development, 2000-2003

Doctoral Program, Walden University, Psychology & Organizational Development, 1994-1998

MHA Degree, in Hospital Administration, SouthWestern University, 1990-93

Graduate Certificate, Public Administration, Wayne State University, 1982

BS Degree, Business Administration/Marketing, Wayne State University, 1973

ABA, Business & Marketing, Degree, Oakland Community College, 1971

CERTIFICATIONS

Certified Healthcare Executive, American College of Healthcare Executives (ACHE)
Certified Situational Leadership Instructor
Certified in Group Facilitation and Problem Resolution Training.
Certified Master Training Instructor

PUBLICATIONS & PAPERS

Co-authored article in *Journal of Emergency Management*, Volume 2 No 1, Winter 2004.
Disaster Vulnerability, Training and Exercise Program (DVATEX), *Journal of Emergency Medicine*, August 2001.
High-Performance Organization Requirements and the CIA
Strategic Planning in Healthcare Organizations
Organizational Change through Receptive Communication
Implementing Homeland Security in a Healthcare Organization
Management Continuum

LECTURES

Principle Dynamics of Leadership
Policy & Politics: Improving Media Coverage of Health-Related Issues
Conflict management
Risk Communication for Executives
Total Quality Management (TQM)

CONTINUING PROFESSIONAL DEVELOPMENT

Principle Centered Leadership, Covey Institute
Situational Leadership Course & Certification
Marine Corps Command and Staff College, (Correspondence)
International Conference on Terrorism
Total Quality Management Institute Course, University of Michigan
Seven Steps to Highly Effective Leadership, Covey Institute
High-Performance Organization Implementation Seminar
Group Facilitation Training & Certification
Senior Leadership and Training
Strategic Medical Readiness Course
Management Development Course
Chemical/Biological Incidents and Treatment Course
Naval Intelligence and Security Course
Effects of Nuclear Weapons Course
FBI Terrorism Lecture Series, FBI Academy
Principles of Casualty Decontamination
Team Leadership Facilitator Course

PROFESSIONAL ASSOCIATIONS

National Institute of Emergency Planners
American College of Healthcare Administrators

American Medical Association (AMA) Disaster Preparedness
American Academy of Medical Administrators

Background Information on Mr. Charles Ruppert

Mr. Ruppert has over 30 years of experience in the Massapequa, NY Fire Department where he is an active member (Captain) and an Emergency All Hazard Training Officer. Mr. Ruppert has also served in the New York City Police Department. For over 20 years in the Emergency Services Unit where he was the senior hazardous materials instructor. He holds advance credentials as a NY State Municipal Police Instructor and a NY State Fire Instructor.

Mr. Ruppert is nationally known and has been instrumental in designing federal, state and municipal response protocols and is a renowned expert in the identification, selection and training of hazardous materials programs and the needed corresponding emergency equipment and supplies.

Mr. Ruppert has also served as the hazardous materials specialist on the NY Task Force One and the FEMA Urban Search and Rescue Task Force. Based on his SME credentials in All Hazard Emergency Preparedness he has been deployed to:

- The Oklahoma City bombing as a federal expert,
- The Murray Federal Building in St Thomas VI, (Hurricane Marilyn)
- The Atlanta Summer Olympics,
- The 93 & 2001 World Trade Center Bombings
- The 9/11 Pentagon Bombing

Mr. Ruppert has throughout his career been involved in conducting well over 300 full and comprehensive All Hazard Emergency Assessments pertaining to Fire Department Emergency Response Programs, Police Emergency Preparedness Training and Community Response, Design and Configuration of EMS Emergency Preparedness Unit Staffing and Utilization as well as functioned as the Fire/Police/EMS/ Community Liaison Expert to 234 Comprehensive Hospital and Nursing Home Disaster Preparedness Assessments conducted from 2001 to present.

Mr. Ruppert current instructs for the Department of Defense in All Hazard Preparedness Response as well as consults through the Emergency Medical Assessment Training and Exercise Program (EMATEX) for Fire-Police-EMS and Medical facilities as required throughout North America, Canada, Europe and the Middle East.



Stephen Shaya, M.D., M.S.

Medical Director

J & B Medical

50496 West Pontiac Trail

Wixom, MI 48933

(248) 896 6204

(248) 960 8082 fax

(248) 910 7922 cell

sshaya@jandbmedical.com

Robert Padula, PhD, MHA FACHE,

VP of Medical All Hazard Preparedness

JACER Corporation

16 Center Street, Ste 101

Stafford, VA 22556

(703) 352 5201

(540) 657-8881 fax

(703) 638 8273 cell

Robert.padula@jacer.com



37. PRE-SUBMITTAL MEETING

A Pre-Submittal Meeting will be held Thursday, September 19, 2013, 1:30 p.m. at Farmington Hills City Hall Council Chambers, 31555 W. 11 Mile Road, Farmington Hills, MI 48336. Attendance at the Pre-Submittal meeting is not mandatory, but highly encouraged. It will be an excellent opportunity for vendors to ask questions regarding the proposal.

38. QUESTIONS

Questions regarding this RFP should be addressed in writing to Kelly Monico kmonico@fhgov.com by Tuesday, October 1, 2013, 4:00 p.m. E.D.T,

39. PROCESS FOR REVIEW OF PROPOSALS

To be considered your company must specialize in this type of service and have performed the services listed herein previously. When submitting your proposal one (1) original, eight (8) hard copies & one copy on a flash drive or CD of the written and priced response will be provided in one sealed envelope or box. All entities will review proposals, contact references, interview vendors as needed, tour warehouse facilities as needed and recommend for award the vendor(s) whose proposal is viewed in the best interest of all the entities.

DISCOUNT PROPOSAL FORM

I. CORE ITEM PRICE LIST

Items listed are by the specified by manufacturer. The line below each specified item is available for entering generic or approved equivalent items. **Please note - it is acceptable to bid both the specified item and/or a generic or approved equivalent.** The SMEMS COOPERATIVE retains the sole right to determine whether an item is equivalent. The SMEMS COOPERATIVE also retains the right to request a sample of any item on the list for comparison purposes. Where no Manufacturer is listed please bid to the line item specification and make sure to give both a Manufacturer name & vendor part #.

Definitions -

Component Price=Price per smallest measured item (example one 4x4, one splint, one ounce of cleaner

Unit Price=Price per Item # listed

Unit Pack=Description of item # listed (example below Box of 30)

Case Price=Price of standard shipped case

Case Pack=Description of standard shipped case (example below Case of 900)

“ — ”: MEANS NOT APPLICABLE OR AVAILABLE IN THAT UNIT OF MEASURE. → EX.

LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
NA	SAMPLE	CONMED	ADULAT DIAPHORETIC	01-3630	\$0.175	\$5.25	BOX-30	\$157.50	CASE-900
1	AIRWAY MAINTENANCE	AMBU	ENDOTRACHEAL TUBE HOLDER W/SOFT VELCRO STRAP	AMB320-264-041	\$ 2.77	\$ —	—	\$ 54.46	CASE-30
2					\$	\$		\$	
3	AIRWAY MAINTENANCE	AMSINO	AMSINO AMSURE SUCTION CATHETERS 6FR COILED GRADUATED SUCTION CATHETER, 50/CS	AMSAS361C	\$ 0.28	\$ —	—	\$ 13.70	CASE-50
4					\$	\$		\$	
5	AIRWAY MAINTENANCE	AMSINO	AMSINO AMSURE SUCTION CATHETERS 10FR COILED GRADUATED SUCTION CATHETER, 50/CS	AMSAS363C	\$ 0.28	\$ —	—	\$ 13.70	CASE-50
6					\$	\$		\$	
7	AIRWAY MAINTENANCE	AMSINO	AMSINO AMSURE SUCTION CATHETERS 14FR COILED SUCTION CATHETER, 50/CS	AMSAS365C	\$ 0.28	\$ —	—	\$ 13.70	CASE-50



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
8			<i>ON PREVIOUS PAGE</i>		\$	\$		\$	
9	AIRWAY MAINTENANCE	AMSINO	AMSINO AMSURE SUCTION YANKAUER RIGID SUCTION YANKAUER W/ BULB TIP, VENTED, STERILE, 50/CS	AMSAS833	\$ 0.59	\$	—	\$ 29.50	CASE-50
10		<i>WEDSARDOS</i>	<i>RIGID SUCTION YANKAUER W/ BULB TIP VENTED STR. STER.</i>	<i>WS00WS-K10</i>	\$ 0.57	\$	—	\$ 28.50	CASE-50
11	AIRWAY MAINTENANCE	BEMIS	BEMIS HYDROPHOBIC SUCTION CANISTER SYSTEM SUCTION CANISTER, 800CC, 100/CS	BEM424410	\$ 2.38	\$	—	\$ 238.57	CASE-100
12					\$	\$		\$	
13	AIRWAY MAINTENANCE	BEMIS	BEMIS HI-FLOW SUCTION CANISTER SYSTEM SUCTION CANISTER, 1200CC, 48/CS	BEM484410	\$ 3.19	\$	—	\$ 153.50	CASE-48
14					\$	\$		\$	
15	AIRWAY MAINTENANCE	CONMED	CONMED CORPORATION SUCTION TUBING 1/4" I.D. X 6' MALE CONNECTOR	CMD0034290	\$ 0.96	\$	—	\$ 48.00	CASE-50
16					\$	\$		\$	
17	AIRWAY MAINTENANCE	COVIDIEN	COVIDIEN ARGYLE CONNECTING TUBES CONNECTING TUBE, 1/4" X 6', MOLDED ENDS, 50/CS	COV8888301606	\$ 0.78	\$	—	\$ 39.00	CASE-50
18					\$	\$		\$	
19	AIRWAY MAINTENANCE	KING SYSTEMS	KING AIRWAY SET SZ 3 INCLDS SYRINGE/LUBE PACK	KNGKLTSD403SET	\$ 35.50	\$	—	\$	—
20					\$	\$		\$	



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LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
21	AIRWAY MAINTENANCE	KING SYSTEMS	KING AIRWAY SET SZ 4 INCLDS SYRINGE/LUBE PACK	KNGLTSD404SET	\$ 35.50	\$	-	\$	-
22					\$	\$		\$	
23	AIRWAY MAINTENANCE	KING SYSTEMS	KING AIRWAY SET SZ 5 INCLDS SYRINGE/LUBE PACK	KNGLTSD405SET	\$ 35.50	\$	-	\$	-
24					\$	\$		\$	
25	AIRWAY MAINTENANCE	MALLINCKROD T, INC.	COMBITUBE 41FR AIRWAY TRAINER DOUBLE-LUMEN 1/CASE	MAL5-18141	\$ 75.34	\$	-	\$ 75.34	CASE-1
26					\$	\$		\$	
27	AIRWAY MAINTENANCE	MALLINCKROD T, INC.	COMBITUBE 41FR AIRWAY ROLL-UP PACK DOUBLE-LUMEN	MAL5-18441	\$ 55.68	\$	-	\$ 55.68	CASE-4
28					\$	\$		\$	
29	AIRWAY MAINTENANCE	MALLINCKROD T, INC.	COMBITUBE 37FR AIRWAY TRAY PACK DOUBLE-LUMEN	MAL5-18537	\$ 55.68	\$	-	\$ 55.68	CASE-4
30					\$	\$		\$	
31	AIRWAY MAINTENANCE	REPRO-MED SYSTEMS	RES-Q-VAC SOFT W/CATHETERS & SEALING CAP	RMSP1NIS110S	\$ 65.83	\$	-	\$	-
32					\$	\$		\$	
33	AIRWAY MAINTENANCE	SUN MED	ORAL AIRWAY ORANGE 110MM X-LG ADULT SZ 6 BERMAN	SUN1-1506-11	\$ 0.16	\$	-	\$ 0.16	CASE-50
34					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
35	AIRWAY MAINTENANCE	SUN MED	ORAL AIRWAY PINK 40MM NEWBORN SZ 00 BERMAN	SUN1-1506-40	\$ 0.16	\$	—	\$ 8.00	CASE-50
36					\$	\$		\$	
37	AIRWAY MAINTENANCE	SUN MED	ORAL AIRWAY BLACK 60MM SM CHILD SZ 1 BERMAN TYPE	SUN1-1506-60	\$ 0.16	\$	—	\$ 8.00	CASE-50
38					\$	\$		\$	
39	AIRWAY MAINTENANCE	SUN MED	ORAL AIRWAY GREEN 80MM SMALL ADULT SZ 3 BERMAN	SUN1-1506-80	\$ 0.16	\$	—	\$ 8.00	CASE-50
40					\$	\$		\$	
41	AIRWAY MAINTENANCE	SUN MED	ORAL AIRWAY YELLOW 90MM MED ADULT SZ 4 BERMAN TYP	SUN1-1506-90	\$ 0.16	\$	—	\$ 8.00	CASE-50
42					\$	\$		\$	
43	AIRWAY MAINTENANCE	SUN MED	ORAL AIRWAY RED 100MM LG ADULT SZ 5 BERMAN TYPE	SUN1-1506-99	\$ 0.16	\$	—	\$ 8.00	CASE-50
44					\$	\$		\$	
45	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 2.5MM 10FR MURPHY UN-CUFFED	SUN1-7330-25	\$ 0.93	\$ 9.30	BOX-10	\$	—
46		MED SOURCE	ET, 2.5mm, un-cuffed	MSOMS-23128	\$ 0.90	\$ 9.00	BOX-10	\$	—
47	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 3.0MM 12FR MURPHY UN-CUFFED	SUN1-7330-30	\$ 0.93	\$ 9.30	BOX-10	\$	—
48		MED SOURCE	ET, 3.0, un-cuffed	MSOMS-23130	\$ 0.90	\$ 9.00	BOX-10	\$	—



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
49	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 3.5MM 14FR MURPHY UN-CUFFED	SUN1-7330-35	\$ 0.93	\$ 9.30	BOX-10	\$ -	-
50		WAS SOURCE	ET, 3.5mm, UN-CUFFED	WSDMS-23135	\$ 0.90	\$ 9.00	BOX-10	\$ -	-
51	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 4.5MM 18FR MURPHY UN-CUFFED	SUN1-7330-45	\$ 0.93	\$ 9.30	BOX-10	\$ -	-
52		WAS SOURCE	ET, 4.5mm, UN-CUFFED	WSDMS-23145	\$ 0.90	\$ 9.00	BOX-10	\$ -	-
53	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 5.0MM 20FR MURPHY UN-CUFFED	SUN1-7330-50	\$ 0.93	\$ 9.30	BOX-10	\$ -	-
54		WAS SOURCE	ET, 5.0mm, UN-CUFFED	WSDMS-23150	\$ 0.90	\$ 9.00	BOX-10	\$ -	-
55	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 5.5MM 22FR MURPHY UN-CUFFED	SUN1-7330-55	\$ 0.93	\$ 9.30	BOX-10	\$ -	-
56		WAS SOURCE	ET, 5.5mm, UN-CUFFED	WSDMS-23155	\$ 0.90	\$ 9.00	BOX-10	\$ -	-
57	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 10.0MM 40FR MURPHY CUFFED	SUN1-7333-10	\$ 1.11	\$ 11.10	BOX-10	\$ -	-
58		WAS SOURCE	ET, 10mm, CUFFED	WSDMS-23210	\$ 1.00	\$ 10.00	BOX-10	\$ -	-
59	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 5.0MM 20FR MURPHY CUFFED	SUN1-7333-50	\$ 1.11	\$ 11.10	BOX-10	\$ -	-
60		WAS SOURCE	ET, 5.0mm, CUFFED	WSDMS-23250	\$ 1.00	\$ 10.00	BOX-10	\$ -	-
61	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 5.5MM 22FR MURPHY CUFFED	SUN1-7333-55	\$ 1.11	\$ 11.10	BOX-10	\$ -	-
62		WAS SOURCE	ET, 5.5mm, CUFFED	WSDMS-23255	\$ 1.00	\$ 10.00	BOX-10	\$ -	-



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
63	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 6.0MM 24FR MURPHY CUFFED	SUNI-7333-60	\$ 1.11	\$ 11.10	BOX-10	\$	—
64		<i>WALSHORCE</i>	<i>ET, 6.0 mm, CUFFED</i>	<i>WUSUNS-23260</i>	\$ 1.00	\$ 10.00	BOX-10	\$	—
65	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 6.5MM 24FR MURPHY CUFFED	SUNI-7333-65	\$ 1.11	\$ 11.10	BOX-10	\$	—
66		<i>WALSHORCE</i>	<i>ET, 6.5 mm, CUFFED</i>	<i>WUSUNS-23270⁶⁵</i>	\$ 1.00	\$ 10.00	BOX-10	\$	—
67	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 7.0MM 28FR MURPHY CUFFED	SUNI-7333-70	\$ 1.11	\$ 11.10	BOX-10	\$	—
68		<i>WALSHORCE</i>	<i>ET, 7.0 mm, CUFFED</i>	<i>WUSUNS-23270</i>	\$ 1.00	\$ 10.00	BOX-10	\$	—
69	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 7.5MM 30FR MURPHY CUFFED	SUNI-7333-75	\$ 1.11	\$ 11.10	BOX-10	\$	—
70		<i>WALSHORCE</i>	<i>ET, 7.5 mm, CUFFED</i>	<i>WUSUNS-23275</i>	\$ 1.00	\$ 10.00	BOX-10	\$	—
71	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 8.0MM 32FR MURPHY CUFFED	SUNI-7333-80	\$ 1.11	\$ 11.10	BOX-10	\$	—
72		<i>WALSHORCE</i>	<i>ET, 8.0 mm, CUFFED</i>	<i>WUSUNS-23280</i>	\$ 1.00	\$ 10.00	BOX-10	\$	—
73	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 8.5MM 34FR MURPHY CUFFED	SUNI-7333-85	\$ 1.11	\$ 11.10	BOX-10	\$	—
74		<i>WALSHORCE</i>	<i>ET, 8.5 mm, CUFFED</i>	<i>WUSUNS-23285</i>	\$ 1.00	\$ 10.00	BOX-10	\$	—
75	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 9.0MM 36FR MURPHY CUFFED	SUNI-7333-90	\$ 1.11	\$ 11.10	BOX-10	\$	—
76		<i>WALSHORCE</i>	<i>ET, 9.0 mm, CUFFED</i>	<i>WUSUNS-23290</i>	\$ 1.00	\$ 10.00	BOX-10	\$	—

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LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC.	PRICE	CASE PACK
77	AIRWAY MAINTENANCE	SUN MED	ENDOTRACHEAL TUBE 9.5MM 38FR MURPHY CUFFED	SUN1-7333-95	\$ 1.10	\$ 11.10	Box-10	\$	—
78		MEDSOURCE	ET, 9.5 MM CUFFED	M50MS-73295	\$ 1.00	\$ 10.00	Box-10	\$	—
79	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 1 INFANT MACINTOSH	SUN5-5332-01	\$ 4.50	\$ 91.20	Box-20	\$	—
80					\$	\$		\$	
81	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 2 CHILD MACINTOSH	SUN5-5332-02	\$ 4.50	\$ 91.20	Box-20	\$	—
82		MEDSOURCE	DISPOSABLE MACINTOSH BLADE SIZE 2 F/O	M50MS-46212	\$ 3.85	\$		\$	
83	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 3 MID ADLT MACINTOSH	SUN5-5332-03	\$ 4.50	\$ 91.20	Box-20	\$	—
84		MEDSOURCE	DISPOSABLE MACINTOSH BLADE SIZE 3 F/O	M50MS-46213	\$ 3.85	\$		\$	
85	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 4 LG ADULT MACINTOSH	SUN5-5332-04	\$ 4.50	\$ 91.20	Box-20	\$	—
86		MEDSOURCE	DISPOSABLE MACINTOSH BLADE SIZE 4 F/O	M50MS-46214	\$ 3.85	\$		\$	
87	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 0 NEWBORN MILLER	SUN5-5333-00	\$ 4.50	\$ 91.20	Box-20	\$	—
88		MEDSOURCE	DISPOSABLE MILLER BLADE SIZE 0 F/O	M50MS-46220	\$ 3.85	\$		\$	
89	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 1 INFANT MILLER	SUN5-5333-01	\$ 4.50	\$ 91.20	Box-20	\$	—
90		MEDSOURCE	DISPOSABLE MILLER BLADE SIZE 1 F/O	M50MS-46221	\$ 3.85	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
91	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 2 CHILD MILLER	SUN5-5333-02	\$ 4.56	\$ 91.20	Box-20	\$	—
92		MEDSOURCE	DISPOSABLE MILLER BLADE SIZE 2 F/O	M50MS-46222	\$ 3.85	\$		\$	
93	AIRWAY MAINTENANCE	SUN MED	GREENLINE/D F/O BLADE S/S SIZE 3 MED. ADULT MILLER	SUN5-5333-03	\$ 4.56	\$ 91.20	Box-20	\$	—
94		MEDSOURCE	DISPOSABLE MILLER BLADE SIZE 3 F/O	M50MS-46223	\$ 3.85	\$		\$	
95	AIRWAY MAINTENANCE	SUN MED	STYLET 6FR ALUMINUM ENDOTRACHEAL 2-6MM PEDIAT	SUN9-0204-11	\$ 1.21	\$ 30.25	Box-25	\$	—
96					\$	\$		\$	
97	AIRWAY MAINTENANCE	SUN MED	STYLET 9FR ALUMINUM L/F ENDOTRACHEAL 6-11MM ADULT	SUN9-0204-25	\$ 1.21	\$ 30.25	Box-25	\$	—
98					\$	\$		\$	
99	AIRWAY MAINTENANCE	SUN MED	STYLET 8FR SUNGLIDE ENDOTRACHEAL 4 - 7MM	SUN9-0209-72	\$ 2.94	\$ 73.50	Box-25	\$	—
100					\$	\$		\$	
101	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH LITE KIT W/DISPOSABLE BLADES	TEL0048	\$ 77.00	\$	—	\$	—
102					\$	\$		\$	
103	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	QUICKTRACH EMERGENCY KIT ADULT 4.0MM	TEL120900040	\$ 133.25	\$	—	\$	—
104					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
105	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 20F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123020	\$ 0.96	\$	—	\$ 9.60	CASE-10
106					\$	\$			
107	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 22F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123022	\$ 0.96	\$	—	\$ 9.60	CASE-10
108					\$	\$			
109	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 24F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123024	\$ 0.96	\$	—	\$ 9.60	CASE-10
110					\$	\$			
111	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 26F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123026	\$ 0.96	\$	—	\$ 9.60	CASE-10
112					\$	\$			
113	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 28F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123028	\$ 0.96	\$	—	\$ 9.60	CASE-10
114					\$	\$			
115	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 30F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123030	\$ 0.96	\$	—	\$ 9.60	CASE-10



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
			10/BX <i>Previous PAGE -></i>						
116					\$	\$		\$	
117	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 32F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123032	\$ 0.96	\$	—	\$ 9.60	CASE-10
118					\$	\$		\$	
119	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 34F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123034	\$ 0.96	\$	—	\$ 9.60	CASE-10
120					\$	\$		\$	
121	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 36F AMBER LATEX NASOPHARYNGEAL AIRWAYS, 10/BX	TEL123036	\$ 0.96	\$	—	\$ 9.60	CASE-10
122					\$	\$		\$	
123	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	STYLETTE 12FR. FLEXI-SLIP STERILE	TEL502505	\$ 2.18	\$	—	\$ 43.60	CASE-20
124					\$	\$		\$	
125	AIRWAY MAINTENANCE	TELEFLEX MEDICAL	STYLETTE 14FR FLEXI-SLIP STERILE L/F	TEL502507	\$ 2.18	\$	—	\$ 43.60	CASE-20
126					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC.	PRICE	CASE PACK
127	BREATHING / RESPIRATORY	ALLIED HEALTHCARE	ALLIED OXYGEN MASKS PEDIATRIC MASK MEDIUM-HIGH CONCENTRATION W/O CHECK VALVE RESERVOIR BAG, TUBING, SAFETY VENTS OPEN, 50/CS	ALL64009	\$ 1.49	\$	—	\$ 74.50	CASE-50
128	BREATHING / RESPIRATORY	MEDSOURCE	HIGH CONCENTRATION NRB PED MASK 50/CS	MS0MS-25073	\$ 1.10	\$	—	\$ 55.00	CASE-50
129	BREATHING / RESPIRATORY	ALLIED HEALTHCARE	ALLIED B & F HUMIDIFIER W/ PLASTIC NUT, 3 PSI PRESSURE RELIEF, 50/CS	ALL64375	\$ 1.51	\$	—	\$ 75.50	CASE-50
130					\$	\$	—	\$	
131	BREATHING / RESPIRATORY	AMBU	RES-CUE MASK BASIC RED HARD CASE	AMB000-252-103	\$ 4.50	\$	—	\$ 360.00	CASE-80
132					\$	\$	—	\$	
133	BREATHING / RESPIRATORY	AMBU	AMBU SPUR II DISPOSABLE RESUSCITATOR ADULT BAG WITH ADULT MASK MEDIUM	AMBS20-211-000	\$ 9.33	\$	—	\$ 111.96	CASE-12
134					\$	\$	—	\$	
135	BREATHING / RESPIRATORY	AMBU	ADULT SPUR II FACEMASK BAG RESERVOIR CO2 DETECT	AMBS20-611-700	\$ 20.43	\$	—	\$ 122.58	CASE-6
136					\$	\$	—	\$	
137	BREATHING / RESPIRATORY	AMBU	AMBU SPUR II DISPOSABLE RESUSCITATOR PEDIATRIC BAG WITH TODDLER MASK	AMBS30-213-000	\$ 9.33	\$	—	\$ 111.96	CASE-12
138					\$	\$	—	\$	
139	BREATHING / RESPIRATORY	AMBU	AMBU SPUR II DISPOSABLE RESUSCITATOR PEDIATRIC BAG WITH TODDLER MASK, MEDICATION PORT	AMBS30-213-800	\$ 20.43	\$	—	\$ 245.16	CASE-12

LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
			AND CO2 DETECTOR						
140					\$	\$			
141	BREATHING / RESPIRATORY	AMSINO	AMSINO INTERNATIONAL, INC OXYGEN MASK PEDIATRIC MEDIUM CONCENT W/7' TUBING	AMSAS74030	\$ 0.78	\$	—	\$ 39.00	CASE-50
142					\$	\$			
143	BREATHING / RESPIRATORY	PRECISION MEDICAL	OXYGEN FLOWMETER 0-15 LPM W/OHMEDA CONNECTOR	PCS8MFA1005	\$ 29.70	\$	—	\$	—
144					\$	\$			
145	BREATHING / RESPIRATORY	TELEFLEX MEDICAL	OXYGEN MASK PEDIATRIC HIGH CONCENTRATION W/BAG	TEL1000	\$ 2.23	\$	—	\$ 111.50	CASE-50
146					\$	\$			
147	BREATHING / RESPIRATORY	MEDSOURCE	CONCENTRATION MASKS PEDIATRIC MEDIUM CONCENTRATION MASK, 50/CS	MSOMS-26042	\$ 1.15	\$	—	\$ 57.50	CASE-50
148					\$	\$			
149	BREATHING / RESPIRATORY	MEDSOURCE	CONCENTRATION MASKS ADULT ELONGATED MEDIUM CONCENTRATION MASK, 50/CS	MSOMS-26041	\$ 1.00	\$	—	\$ 50.00	CASE-50
150					\$	\$			
151	BREATHING / RESPIRATORY	MEDSOURCE	NONREBREATHING MASKS PEDIATRIC MASK W/ SAFETY VENT & 7 FT TUBING, 50/CS	MSOMS-25058	\$ 1.15	\$	—	\$ 57.50	CASE-50



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
152					\$	\$			
153	BREATHING / RESPIRATORY	MEDSOURCE	ADULT MASKS W/SAFETY VENT & 7' TUBING	MSOMS-25059	\$ 1.15	\$ -	-	\$ 57.50	CASE-50
154					\$	\$			
155	BREATHING / RESPIRATORY	MEDSOURCE	NONREBREATHING MASKS ADULT MASK W/7 FT TUBING & W/O SAFETY VENT, 50/CS	MSOMS-25060	\$ 1.00	\$ -	-	\$ 50.00	CASE-50
156					\$	\$			
157	BREATHING / RESPIRATORY	MEDSOURCE	OVER-THE-EAR CANNULAS OVER-THE-EAR CANNULA W/ CURVED NONFLARED NASAL TIPS, 7FT. TUBING 50/CS	MSOMS-24003	\$ 0.29	\$ -	-	\$ 14.90	CASE-50
158					\$	\$			
159	BREATHING / RESPIRATORY	MEDSOURCE	OVER-THE-EAR CANNULAS OVER-THE-EAR CANNULA W/ CURVED FLARED NASAL TIPS, 50/CS	MSOMS-24004	\$ 0.29	\$ -	-	\$ 14.50	CASE-50
160					\$	\$			
161	BREATHING / RESPIRATORY	MEDSOURCE	OXYGEN TUBING 7 FT STANDARD OXYGEN SUPPLY TUBING W/ STANDARD CONNECTOR, 50/CS	MSOMS-20007	\$ 0.29	\$ -	-	\$ 14.50	CASE-50
162					\$	\$			
163	BREATHING / RESPIRATORY	MEDSOURCE	MICRO MIST NEBULIZERS MICRO MIST NEBULIZER W/ TEE, 7 FT TUBING, MOUTHPIECE & STANDARD CONNECTOR, 50/CS	MSOMS-22883	\$ 0.78	\$ -	-	\$ 39.00	CASE-50



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
164					\$	\$			
165	BREATHING / RESPIRATORY	WESTERN MEDICA	OXYGEN REGULATOR E CYLIND 0 - 25 LPM BARBED OUTLET	WSTMPR-804	\$ 92.13	\$	—	\$	—
166		MEDSOURCE	OXYGEN REGULATOR, BRASS 0-2.5 LPM	M50MS-010A25	\$ 61.00	\$	—	\$	—
167	BREATHING / RESPIRATORY	TELEFLEX MEDICAL	HUDSON RCI-OVER-THE EAR CAUNNULA W/CURVED NONFLARED NASAL TIP, 7FT TUBING	TEL1103	\$ 0.68	\$	—	\$ 34.00	CASE-50
168									
169	BREATHING / RESPIRATORY	TELEFLEX MEDICAL	HUDSON RCI-OVER-THE EAR CAUNNULA W/CURVED FLARED NASAL TIP, 7FT TUBING	TEL1104	\$ 0.72	\$	—	\$ 36.00	CASE-50
170									
171	BREATHING / RESPIRATORY	WESTERN MEDICA	OXYGEN REGULATOR COMPACT CLICK STYLE 0 - 25 LPM	WSTOPA-850	\$ 60.86	\$	—	\$	—
172					\$	\$			
173	BREATHING / RESPIRATORY	WESTERN MEDICA	OXYGEN D CYLINDER ALUMINUM W/TOGGLE VALVE	WSTPX-8702-1T	\$ 57.00	\$	—	\$	—
174		MEDSOURCE	OXYGEN CYLINDER D-TANK W/TOGGLE	M50MF-MED-DT	\$ 55.00	\$	—	\$	—
175	DIAGNOSTIC EQUIPMENT	AMERICAN DIAGNOSTIC	DIAGNOSTIX 2100 DIGITAL FINGERTIP PULSE OXIMETER	ADC2100	\$ 99.00	\$	—	\$	—
176					\$	\$			



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177	DIAGNOSTIC EQUIPMENT	MEDSOURCE	ANEROID SPHYGMOMANOMETER CHILD NAVY LATEX FREE	MSOMS-BP300	\$ 7.88	\$ —	—	\$ 394.00	CASE-50
178					\$	\$		\$	
179	DIAGNOSTIC EQUIPMENT	MEDSOURCE	ANEROID SPHYGMOMANOMETER LARGE ADULT NAVY LATEX FREE	MSOMS-BP200	\$ 7.88	\$ —	—	\$ 394.00	CASE-50
180					\$	\$		\$	
181	DIAGNOSTIC EQUIPMENT	MEDSOURCE	ANEROID SPHYGMOMANOMETER ADULT NAVY LATEX FREE	MSOMS-BP100	\$ 7.88	\$ —	—	\$ 394.00	CASE-50
182					\$	\$		\$	
183	DIAGNOSTIC EQUIPMENT	CARE LINE INC	DIGITAL THERMOMETER DISPOSABLE	CLN060-2210	\$ 3.85	\$ —	—	\$ 277.20	CASE-72
184		MEDSOURCE	DIGITAL THERMOMETER	MSOMS-121000	\$ 2.99	\$		\$	
185	DIAGNOSTIC EQUIPMENT	CONMED	PADPRO DEFIBRILLATOR PADS RADIOTRANSLUCENT MEDTRONIC CABLE-ADULT 6IN. X 4.25IN.	CMD2516M	\$ 25.50	\$ —	—	\$ 255.00	CASE-10
186					\$	\$		\$	
187	DIAGNOSTIC EQUIPMENT	CONMED	PADPRO DEFIBRILLATOR PADS RADIOTRANSLUCENT MEDTRONIC CABLE-PEDIATRIC 4.25IN. X 2.875IN.	CMD2603M	\$ 25.50	\$ —	—	\$ 255.00	CASE-10
188					\$	\$		\$	
189	DIAGNOSTIC EQUIPMENT	COVIDIEN	COVIDIEN ELECTRODES MT450 STRESS FOAM MEDI-TRACE 50/PACK	COV22450	\$ 0.148	\$ 7.20	PACK-50	\$ 144.00	CASE-1000
190					\$	\$		\$	



LN #	CATEGORY	MAN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PACK	CASE PRICE	CASE PACK
191	DIAGNOSTIC EQUIPMENT	COVIDIEN	COVIDIEN MEDI-TRACE CADENCE DEFIBRILLATION ELECTRODES DEFIBRILLATION ELECTRODES, PHYSIO-CONTROL, QUIK-COMBO, PEDIATRIC, 1 PR/PCH, 5 PCH/CS	COV22550P	\$ 23.75	\$ —	—	\$ 237.50	CASE-10
192					\$	\$		\$	
193	DIAGNOSTIC EQUIPMENT	COVIDIEN	COVIDIEN 530 SERIES ECG ELECTRODES ECG ELECTRODE, DIAPHORETIC, FOAM 530, 30/PK, 20 PK/CS	COV31013926	\$ 0.197	\$ 5.90	PACK-30	\$ 118.00	CASE-600
194					\$	\$		\$	
195	DIAGNOSTIC EQUIPMENT	COVIDIEN	COVIDIEN CHART PAPERS RECORDING CHART PAPER, COMPATIBLE TO PHYSIO-CONTROL 805319-03, 18 RL/CS	COV31091427	\$ 4.22	\$ —	—	\$ 75.96	CASE-18
196					\$	\$		\$	
197	DIAGNOSTIC EQUIPMENT	COVIDIEN	MEDI-TRACE™ 1210H DEFIBRILLATION ELECTRODES ADULT (PHILIPS (HP) BARREL) (3 3/4" X 5 3/4") 1 PAIR/PKG 10PKS/CASE	COV31177721	\$ 23.95	\$ —	—	\$ 239.50	CASE-10
198					\$	\$		\$	
199	DIAGNOSTIC EQUIPMENT	COVIDIEN	MEDI-TRACE 1310P DEFIBRILLATION ELECTRODES ADULT (PHYSIO-CONTROL) (3 3/4" X 5 3/4") 1 PAIR/PKG 10PKS/CASE	COV31319281	\$ 21.30	\$ —	—	\$ 213.00	CASE-10
200					\$	\$		\$	
201	DIAGNOSTIC EQUIPMENT	COVIDIEN	FINGER CLIP SENSOR ADULT DURASENSOR 1/BOX	COVDS100A-1	\$ 190.00	\$ —	—	\$ —	—
202					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
203	DIAGNOSTIC EQUIPMENT	MABIS/DURO-MED INDUSTRIES	MEDIC-KITS EMT KIT, BLUE, INCLUDES FIVE CUFFS: ADULT, INFANT, CHILD, LARGE ADULT AND THIGH	DMH01-550-018	\$ 96.00	\$ —	—	\$ —	—
204	DIAGNOSTIC EQUIPMENT	MEDSOURCE	SYSTEM 5 KIT, NAVY	M50M5-ME15M	\$ 74.50	\$ —	—	\$ —	—
205	DIAGNOSTIC EQUIPMENT	MEDSOURCE	SPHYGMOMANOMETER INFANT BLACK W/CUFF LATEX FREE	MSOMS-BP400	\$ 9.00	\$ —	—	\$ 465.00	CASE-50
206	DIAGNOSTIC EQUIPMENT	MEDSOURCE	SPHYGMOMANOMETER INFANT BLACK W/CUFF LATEX FREE		\$ —	\$ —	—	\$ —	—
207	DIAGNOSTIC EQUIPMENT	MABIS/DURO-MED INDUSTRIES	THERMOMETER DIGITAL DELUXE 60 SECOND READOUT	DMH15-600-000	\$ 4.25	\$ —	—	\$ —	—
208	DIAGNOSTIC EQUIPMENT	MEDSOURCE	THERMOMETER DIGITAL DELUXE 60 SECOND READOUT		\$ —	\$ —	—	\$ —	—
209	DIAGNOSTIC EQUIPMENT	DYNAREX	DYNAREX PREP RAZORS GALLANT PREP RAZOR, 50/BX, 5 BX/CS	DYN4251	\$ 0.35	\$ 17.50	BOX-50	\$ 87.50	CASE-25
210	DIAGNOSTIC EQUIPMENT	DYNAREX	DYNAREX PREP RAZORS GALLANT PREP RAZOR, 50/BX, 5 BX/CS		\$ —	\$ —	—	\$ —	—
211	DIAGNOSTIC EQUIPMENT	PHYSIO-CONTROL	ADULT DEFIB PADS QUICK-COMBO PAIR	MTR11996-000091	\$ 33.40	\$ —	—	\$ —	—
212	DIAGNOSTIC EQUIPMENT	PHYSIO-CONTROL	ADULT DEFIB PADS QUICK-COMBO PAIR		\$ —	\$ —	—	\$ —	—
213	DIAGNOSTIC EQUIPMENT	PHYSIO-CONTROL	DEFIB PADS PEDIATRIC RTS AED PADS EDGE SYSTEM PAIR	MTR11996-000093	\$ 38.53	\$ —	—	\$ —	—
214	DIAGNOSTIC EQUIPMENT	PHYSIO-CONTROL	DEFIB PADS PEDIATRIC RTS AED PADS EDGE SYSTEM PAIR		\$ —	\$ —	—	\$ —	—
215	DIAGNOSTIC EQUIPMENT	PRO ADVANTAGE	PRO ADVANTAGE SPRAGUE STETHOSCOPES STETHOSCOPE, 22", ROYAL BLUE	PROP542212	\$ 9.25	\$ —	—	\$ —	—
216	DIAGNOSTIC EQUIPMENT	MEDSOURCE	SPRAGUE STETHOSCOPE BLUE, 22"	M50M5-STBLU	\$ 7.25	\$ —	—	\$ 362.50	CASE-50



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LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
217	DIAGNOSTIC EQUIPMENT	PRINT MEDIA	RECORDING PAPER RED F-FOLD 90 X 90 X 200	PRT3476189	\$ 1.87	\$		\$ 93.46	CASE-50
218					\$	\$		\$	
219	DIAGNOSTIC EQUIPMENT	PRINT MEDIA	RECORDING PAPER RED 106 X 30.48 5/PACK	PRT6693246	\$ 1.54	\$ 9.24	PACK-6	\$ 110.86	CASE-600
220					\$	\$		\$	
221	DIAGNOSTIC EQUIPMENT	FORACARE	GD20 METER BLOOD GLUCOSE MONITORING SYSTEM	FCIDT-4251GD	\$ 15.50	\$		\$	
222					\$	\$		\$	
223	DIAGNOSTIC EQUIPMENT	FORACARE	TEST STRIPS BLOOD GLUCOSE METER(50 PER BOX)	FCIDT-4251GDS	\$ 0.33	\$ 16.50	872-50	\$	
224					\$	\$		\$	
225	DIAGNOSTIC EQUIPMENT	FORACARE	BLOOD GLUCOSE METER CONTROL SOLUTION (LOW, MEDIUM & HIGH)	FCIFORA-ACS015 N OR H	\$ 4.75	\$		\$	
226					\$	\$		\$	
227	DIAGNOSTIC EQUIPMENT	VERTEX DIAGNOSTIC	ULTRATRAK ULTIMATE TEST STRIPS	VERUTUBGS	\$ 19.00	\$		\$	
228									
229	DIAGNOSTIC EQUIPMENT	WELCH ALLYN	WELCH ALLYN SPOT VITAL SIGNS ACCESSORIES DISPOSABLE PROBE COVERS, 250/BX, 1000/CS	WEL05031-101	\$ 0.04	\$ 9.80	BK-250	\$ 39.90	CASE-1000
230					\$	\$		\$	



LN #	CATEGORY	MAN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PACK	CASE PRICE	CASE PACK
231	DRESSINGS & BANDAGES	AMERICAN DIAGNOSTIC	ADC BITE STICK BITE STICK, 10/PK	ADC4010T	\$	\$ 2.94	PK6-10	\$	
232					\$	\$		\$	
233	DRESSINGS & BANDAGES	MEDSOURCE	TRIANGULAR BANDAGE 40" X 40" X 56" TRIANGULAR BANDAGE W/ SAFETY PINS, STRONG MUSLIN, 12/PK, 20 PK/CS	MSOMS-011050	\$	\$ 2.80	PK6-12	\$ 56.04	CASE-240
234					\$	\$		\$	
235	DRESSINGS & BANDAGES	AMD-RITMED	AMD-RITMED ELASTIC BANDAGES BANDAGE, ELASTIC, 3" X 5 YDS, CONTAINS LATEX, SHRINK WRAPPED, 10/PK, 5 PK/CS	AMR621	\$ 0.39	\$ 3.90	BX-10	\$ 19.50	CASE-50
236					\$	\$		\$	
237	DRESSINGS & BANDAGES	AMD-RITMED	BANDAGES 4" X 5 YDS. ELASTIC LATEX	AMR622	\$ 0.46	\$ 4.60	BX-10	\$ 23.00	CASE-50
238					\$	\$		\$	
239	DRESSINGS & BANDAGES	AMD-RITMED	AMD-RITMED ELASTIC BANDAGES BANDAGE, ELASTIC, 6" X 5 YDS, CONTAINS LATEX, SHRINK WRAPPED, 10/PK, 5 PK/CS	AMR623	\$ 0.70	\$ 7.00	PK6-10	\$ 35.00	CASE-50
240					\$	\$		\$	
241	DRESSINGS & BANDAGES	AMD-RITMED	ABDOMINAL PADS 5" X 9" STERILE 1'S 20/PACK	AMRA7059	\$	\$ 2.35	PK6-20	\$ 47.00	CASE-400
242					\$	\$		\$	
243	DRESSINGS & BANDAGES	AMD-RITMED	AMD-RITMED ABDOMINAL PADS 8" X 7.5" ABDOMINAL PADS, STERILE 1S, SEALED	AMRA7087	\$	\$ 3.24	TRY-12	\$ 64.80	CASE-240



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			ENDS, 12/PK, 20 PK/CS						
244					\$	\$			
245	DRESSINGS & BANDAGES	AMD-RITMED	AMD-RITMED CONFORM BANDAGES BANDAGE CONFORMING 4" X 4.1 YDS NON-STERILE 12/BX 8 BX/CS	AMRD405	NO BID	\$			
246	LL	COVIDIEN	CONFORMING, 4" X 4.1 YDS NON-STERILE 12/BX 8 BX/CS	COV441502	—	\$ 2.52	BOX-12	\$ 20.16	CASE-96
247	DRESSINGS & BANDAGES	AMD-RITMED	AMD-RITMED CONFORM BANDAGES BANDAGE CONFORMING, 6" X 4.1 YDS, NON-STERILE, 6/BX, 8 BX/CS	AMRD605	NO BID	\$			
248		COVIDIEN	CONFORMING, 6" X 4.1 YDS NON-STERILE 6/BX 48/CASE	COV441503	—	\$ 2.34	BOX-6	\$ 18.72	CASE-48
249	DRESSINGS & BANDAGES	AMSINO	AMSINO AMSURE EAR/ULCER SYRINGE 2 OZ EAR/ULCER SYRINGE, FORM FILL SEAL PACKAGE, STERILE, 50/CS	AMSAS00502S	0.60	\$ —	—	\$ 30.00	CASE-50
250					\$	\$			
251	DRESSINGS & BANDAGES	ASO, LLC.	ASO CAREBAND DECORATED BANDAGES GARFIELD BANDAGES, 3/4" X 3" STRIPS, LATEX FREE (L.F.), 100/BX, 12 BX/CS	ASOGAR5293	NO BID	\$			
252		DERMA SCIENCES	WONEY TUNES GARTON CHARACTERS 3/4" X 3" 100/BX 12/BXCS	DER1076737		\$ 4.07	BOX-100	\$ 48.84	CASE-1200
253	DRESSINGS & BANDAGES	MEDSOURCE	VENI-GARD TM DRESSING STABILIZATION UNIVERSAL	MSOMS-11101		\$ 37.00	BOX-100	\$ 185.00	CASE-500
254					\$	\$			
255	DRESSINGS & BANDAGES	COVIDIEN	GAUZE SPONGES 4" X 4" STE 8-PLY 2'S PACKAGE/2 BOX/50 CASE/1200	COV441001		\$ 1.25	BOX-50	\$ 29.81	CASE-1200



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
256					\$	\$		\$	
257	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN DERMACEA ADHESIVE BANDAGES ADHESIVE BANDAGE, 1" X 3", PLASTIC, 50/BX, 72 BX/CS	COV44115	\$	1.22	BOX-50	\$ 87.84	CASE-360
258					\$	\$		\$	
259	DRESSINGS & BANDAGES	COVIDIEN	GAUZE SPONGES 2" X 2" STE 8-PLY 2'S 50/BOX	COV441211	\$	1.22	BOX-100	\$ 36.60	CASE-300
260					\$	\$		\$	
261	DRESSINGS & BANDAGES	COVIDIEN	GAUZE SPONGES 4" X 4" STE 4-PLY 2'S 50/PACKAGE	COV441412	\$	1.62	BOX-50	\$ 38.88	CASE-120
262					\$	\$		\$	
263	DRESSINGS & BANDAGES	COVIDIEN	CONFORMING 3" X 4.1 YDS. N/S BANDAGES 12/BAG	COV441501	\$	1.17	BAG-12	\$ 9.36	CASE-96
264					\$	\$		\$	
265	DRESSINGS & BANDAGES	COVIDIEN	CONFORMING BANDAGES 3" X 4.1 YDS STERILE ROLL	COV441505	\$	0.30		\$ 28.80	CASE-96
266					\$	\$		\$	
267	DRESSINGS & BANDAGES	COVIDIEN	GAUZE SPONGES 4" X 4" STE 12-PLY 10'S	COV442214	\$	0.35	PKG-10	\$ 44.80	CASE-1200
268					\$	\$		\$	
269	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN BANDAGES 3" X 5 YDS. ELASTIC LATEX-FREE	COV4423	\$	0.71	BAG-12	\$ 102.24	CASE-144



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270					\$	\$		\$	
271	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN BANDAGES 4" X 5 YDS ELASTIC LATEX-FREE	COV4424	\$ 0.81	\$ 9.72	BAG-12	\$ 116.64	CASE-144
272					\$	\$		\$	
273	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN BANDAGES 6" X 5 YDS ELASTIC LATEX-FREE	COV4426	\$ 1.48	\$ 17.76	BAG-12	\$ 106.56	CASE-72
274					\$	\$		\$	
275	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN SILK TAPE SILK TAPE, HYPOALLERGENIC, 1" X 10 YDS, 12/BX, 12 BX/CS	COV7138C	—	\$ 9.34	Box-12	\$ 112.08	CASE-144
276		MEDSOURCE	CLOTH/SILK TAPE 1" X 10 YDS 12/BX 144/CS	MSOMS-15110	—	\$ 8.75	Box-12	\$ 105.00	CASE-144
277	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN SILK TAPE SILK TAPE, HYPOALLERGENIC, 2" X 10 YDS, 6/BX, 12 BX/CS	COV7139C	—	\$ 9.34	Box-6	\$ 112.08	CASE-72
278		MEDSOURCE	CLOTH/SILK TAPE 2" X 10 YDS 6/BX 72/CS	MSOMS-15120	—	\$ 8.75	Box-6	\$ 105.00	CASE-72
279	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN SILK TAPE SILK TAPE, HYPOALLERGENIC, 3" X 10 YDS, 4/BX, 12 BX/CS	COV7140C	—	\$ 9.34	Box-4	\$ 112.08	CASE-48
280		MEDSOURCE	CLOTH/SILK TAPE 3" X 10 YDS 4/BX 48/CS	MSOMS-15130	—	\$ 8.75	Box-4	\$ 105.00	CASE-48
281	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN DERMACEA ABDOMINAL PADS 5" X 9" ABDOMINAL PADS, STERILE, 15, 36/TRAY, 12 TRAY/CS	COV7196D	—	\$ 4.91	Box-36	\$ 58.96	CASE-432
282					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
283	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN DERMACEA ABDOMINAL PADS 7 1/2" X 8" ABDOMINAL PADS, STERILE, 1S, 18/TRAY, 12 TRAY/CS	COV7197D	\$ --	\$ 3.60	TRAY-18	\$ 43.20	CASE-216
284					\$	\$		\$	
285	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN CLEAR TAPE CLEAR TAPE, HYPOALLERGENIC, 1" X 10 YDS, 12/BX, 10 BX/CS	COV8534C	\$ --	\$ 11.25	BX-12	\$ 112.50	CASE-120
286		MEDSOURCE	CLEAR/TRANSPARENT TAPE 1" X 10 YDS 144/CS	MSOMS-15010	\$	\$ 8.04	BX-12	\$ 96.48	CASE-144
287	DRESSINGS & BANDAGES	COVIDIEN	COVIDIEN VASELINE PETROLATUM GAUZE DRESSING 3" X 9" PETROLATUM GAUZE, 50/BX, 4 BX/CS	COV8884413605	\$ --	\$ 29.50	BOX-50	\$ 118.00	CASE-220
288					\$	\$		\$	
289	DRESSINGS & BANDAGES	CUMBERLAND SWAN	CUMBERLAND SWAN ALCOHOL ISOPROPYL RUBBING ALCOHOL, 70% ISO, 16 OZ., UPC #1156106, 12/CS (S0848)	CS181043	\$ 1.08	\$ --	--	\$ 12.96	CASE-12
290					\$	\$		\$	
291	DRESSINGS & BANDAGES	CUMBERLAND SWAN	HYDROGEN PEROXIDE 3% 16 OZ.	CS187143	\$ 0.48	\$ --	--	\$ 5.76	CASE-12
292					\$	\$		\$	
293	DRESSINGS & BANDAGES	MABIS/DURO-MED INDUSTRIES	ICE KOLD INSTANT ICE COMPRESS - BULK/DISPOSABLE 6IN X 8 1/4IN 24/CASE	DMH612-0010-9824	\$ --	\$ --	--	\$ 9.74	CASE-12
294					\$	\$		\$	
295	DRESSINGS & BANDAGES	MEDSOURCE	STERILE BURN SHEET - 60IN X 96IN	MSOMS-BS0033	\$ 3.50	\$ --	--	\$ 175.00	CASE-50



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
296					\$	\$			
297	DRESSINGS & BANDAGES	MABIS/DURO-MED INDUSTRIES	DISPOSABLE EMERGENCY OBSTETRICAL KIT; STANDARD, 10IN X 15IN.	DMH650-4001-0000	\$ 5.76	\$		\$ 69.12	CASE-12
298	DRESSINGS & BANDAGES	MEDSOURCE	TRAUMA DRESSING TRAUMA DRESSING, 10" X 30", 1/PK, 25 PK/CS	MSOMS-GZM00150	\$ 1.29	\$		\$ 64.50	CASE-50
299					\$	\$			
300	DRESSINGS & BANDAGES	MEDSOURCE	TEGADERM TRANSPARENT FILM DRESSING FRAME STYLE EASY APPLICATION FRAME STYLE TRANSPARENT DRESSING W/ LABEL, 2 3/8" X 2 3/4", 100/BX, 4 BX/CS	MSOMS-11121	\$	\$ 26.50	BOX-100	\$ 106.00	CASE-400
301					\$	\$			
302	DRESSINGS & BANDAGES	MORRISON MEDICAL	INSTANT COLD PACK 5" X 7" INSTA-COLD	MOR6601	\$ 0.42	\$		\$ 10.08	CASE-24
303					\$	\$			
304	DRESSINGS & BANDAGES	PROFESSIONAL DISPOSABLES	PDI NAIL POLISH REMOVER PADS NAIL POLISH REMOVER PADS, 1/PK, 100 PK/BX, 10 BX/CS	PDIB71200	\$	\$ 3.35	BOX-100	\$ 33.50	CASE-100
305					\$	\$			
306	DRESSINGS & BANDAGES	PRO ADVANTAGE	PRO ADVANTAGE NON-ADHERENT STERILE PADS NON-ADHERENT STERILE PADS, 3" X 4", 100/BX, 12 BX/CS	PROP150160	\$	\$ 7.14	BOX-100	\$ 85.68	CASE-1200
307					\$	\$			
308	DRESSINGS & BANDAGES	PRO ADVANTAGE	CLEAR 1" X 10YDS TAPE SURGICAL 12/BOX	PROP152010	\$ 0.59	\$ 7.07	BOX-12	\$ 84.84	CASE-144

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309					\$	\$		\$	
310	DRESSINGS & BANDAGES	PRO ADVANTAGE	CLOTH 1" X 10YDS TAPE SURGICAL 12/BOX	PROP153010	\$ 0.77	\$ 9.24	BOX-12	\$ 110.88	CASE-144
311		MEDSOURCE	CLOTH/SILK TAPE 1" X 10 YDS 144/CS	MSOMS-15110	\$	\$ 8.75	BOX-12	\$ 105.00	CASE-144
312	DRESSINGS & BANDAGES	PRO ADVANTAGE	CLOTH 2" X 10YDS TAPE SURGICAL 6/BOX	PROP153020	\$ 1.53	\$ 9.18	BOX-6	\$ 110.16	CASE-72
313		MEDSOURCE	CLOTH/SILK TAPE 2" X 10 YDS 72/CS	MSOMS-15120	\$	\$ 8.75	BOX-6	\$ 105.00	CASE-72
314	DRESSINGS & BANDAGES	PRO ADVANTAGE	CLOTH 3" X 10YDS TAPE SURGICAL 4/BOX	PROP153030	\$ 2.30	\$ 9.20	BOX-4	\$ 110.40	CASE-48
315		MEDSOURCE	CLOTH/SILK TAPE 3" X 10 YDS 48/CS	MSOMS-15130	\$	\$ 8.75	BOX-4	\$ 105.00	CASE-48
316	DRESSINGS & BANDAGES	PRO ADVANTAGE	GAUZE SPONGE 2'S 4"X4" 12 PLY STERILE PACKAGE/2 BOX/50 CASE/1200	PROP157025	\$	\$		\$	
317		COVIDIEN	GAUZE SPONGE 2'S 4"X4" 12PLY STERILE, 10K/50 CASE/1300	COV441000	\$	\$ 3.25	BOX-50	\$ 78.00	CASE-600
318	DRESSINGS & BANDAGES	PRO ADVANTAGE	PRO ADVANTAGE GAUZE SPONGES - NON-STERILE GAUZE SPONGE, 4" X 4", 8-PLY, NON-STERILE, 200/SLEEVE, 20 SLV/CS (SAME DESCRIPTION)	COV441217	\$	\$ 3.70	PKG-300	\$ 76.00	CASE-400
319	DRESSINGS & BANDAGES	SWIFT	PVP IODINE SWABS 1/2CC AMPULES 10/BOX	SFT35132PV	\$	\$ 1.98	BOX-10	\$ 19.80	CASE-100
320					\$	\$		\$	
321	DRESSINGS & BANDAGES	SWIFT	NOX A STING SWABS 1/2CC AMPULES 10/PACK	SFT35134SS	\$	\$ 2.10	PKG-10	\$	



LN #	CATEGORY	MAN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PACK	CASE PRICE	CASE PACK
322					\$	\$		\$	
323	EQUIPMENT BAGS & CASES	AMBU	CANISTER KIT DISPOSABLE 1 CANISTER 2 CATH 1 BAG	AMB276-000-010	\$ 8.79	\$	—	\$ 87.90	CASE-10
324					\$	\$		\$	
325	I.V. & PHARMACEUTIC ALS	AMSINO	AMSINO AMSAFE IV ADMINISTRATION SETS 6" STANDARDBORE EXTENSION SET; ONE SPLIT SEPTUM INJECTION SITE, 50/CS	AMS000606	\$ 1.40	\$	—	\$ 70.00	CASE-50
326					\$	\$		\$	
327	I.V. & PHARMACEUTIC ALS	MEDSOURCE	NEEDLELESS IV EXTENSION SET 6" 100/CS	MS0MS-83090	\$ 1.20	\$	—	\$ 120.00	CASE-100
328	I.V. & PHARMACEUTIC ALS	AMSINO	AMSINO AMSAFE IV ADMINISTRATION SETS 83" IV ADMIN SET, 10 DROPS PER ML, ONE AMSAFE NEEDLELESS & ONE SPLIT SEPTUM INJECTION SITE, 50/CS	AMS108306	\$ 1.52	\$	—	\$ 76.00	CASE-50
329	I.V. & PHARMACEUTIC ALS	MEDSOURCE	NEEDLELESS IV SETS 83" 10 DROP 100/CS	MS0MS-83110	\$ 1.23	\$	—	\$ 123.00	CASE-100
330	I.V. & PHARMACEUTIC ALS	ASD SMITH MEDICAL	SMITHS MEDICAL PROTECTIV & PROTECTIV PLUS SAFETY IV CATHETERS PROTECTIV, FEP POLYMER IV CATHETER, STRAIGHT HUB, 16G X 1 1/4", GREY, 50/BX, 4 BX/CS	ASD3042	\$ 1.97	\$ 98.50	Box-50	\$ 394.00	CASE-200
331	I.V. & PHARMACEUTIC ALS	ASD SMITH MEDICAL	SMITHS MEDICAL PROTECTIV & PROTECTIV PLUS SAFETY IV CATHETERS PROTECTIV, FEP POLYMER IV CATHETER, STRAIGHT HUB, 14G X 1 1/4", ORANGE, 50/BX, 4 BX/CS	ASD3048	\$ 1.97	\$ 98.50	Box-50	\$ 394.00	CASE-200
332					\$	\$		\$	



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LN #	CATEGORY	MAN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PACK	CASE PRICE	CASE PACK
333	I.V. & PHARMACEUTIC ALS	ASD SMITH MEDICAL	SMITHS MEDICAL PROTECTIV & PROTECTIV PLUS SAFETY IV CATHETERS PROTECTIV, FEP POLYMER IV CATHETER, STRAIGHT HUB, 22G X 1", BLUE, 50/BX, 4 BX/CS	ASD3050	\$ 1.97	\$ 98.50	Box-50	\$ 394.00	CASE-200
334					\$	\$		\$	
335	I.V. & PHARMACEUTIC ALS	ASD SMITH MEDICAL	SMITHS MEDICAL PROTECTIV & PROTECTIV PLUS SAFETY IV CATHETERS PROTECTIV, FEP POLYMER IV CATHETER, STRAIGHT HUB, 24G X 3/4", YELLOW, 50/BX, 4 BX/CS	ASD3053	\$ 1.97	\$ 98.50	Box-50	\$ 394.00	CASE-200
336					\$	\$		\$	
337	I.V. & PHARMACEUTIC ALS	ASD SMITH MEDICAL	SMITHS MEDICAL PROTECTIV & PROTECTIV PLUS SAFETY IV CATHETERS PROTECTIV, FEP POLYMER IV CATHETER, STRAIGHT HUB, 18G X 1/4", GREEN, 50/BX, 4 BX/CS	ASD3055	\$ 1.97	\$ 98.50	Box-50	\$ 394.00	CASE-200
338					\$	\$		\$	
339	I.V. & PHARMACEUTIC ALS	ASD SMITH MEDICAL	SMITHS MEDICAL PROTECTIV & PROTECTIV PLUS SAFETY IV CATHETERS PROTECTIV, FEP POLYMER IV CATHETER, STRAIGHT HUB, 20G X 1/4", PINK, 50/BX, 4 BX/CS	ASD3056	\$ 1.97	\$ 98.50	Box-50	\$ 394.00	CASE-200
340					\$	\$		\$	
341	I.V. & PHARMACEUTIC ALS	BAXTER	SODIUM CHLORIDE .9% 500ML BAGS	BAX2B1523Q	\$ 0.91	\$ ---	---	\$ 21.84	CASE-24
342					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC.	PRICE	CASE PACK
343	I.V. & PHARMACEUTIC ALS	BAXTER	SODIUM CHLORIDE .9% INJ VIAFLEX IV BAG 1000ML	BAX2B1324X	\$ 1.02	\$ --	--	\$ 14.28	CASE-14
344					\$	\$		\$	
345	I.V. & PHARMACEUTIC ALS	BAXTER	STERILE WATER 250ML BOTTLE	BAX2F7112	\$ 1.17	\$ --	--	\$ 28.08	CASE-24
346					\$	\$		\$	
347	I.V. & PHARMACEUTIC ALS	BAXTER	STERILE WATER 500ML BOTTLE	BAX2F7113	\$ 1.17	\$ --	--	\$ 21.06	CASE-18
348					\$	\$		\$	
349	I.V. & PHARMACEUTIC ALS	BAXTER	STERILE WATER 1000ML BOTTLE	BAX2F7114	\$ 1.26	\$ --	--	\$ 15.12	CASE-12
350					\$	\$		\$	
351	I.V. & PHARMACEUTIC ALS	BAXTER	IV EMS SET 92" 10 DROPS INTERLINK 2 Y-SITES	BAXEMS3110	\$ 1.52	\$ --	--	\$ 72.96	CASE-48
352					\$	\$		\$	
353	I.V. & PHARMACEUTIC ALS	BAXTER	IV EMS SET 92" 60 DROPS INTERLINK 2 Y-SITES	BAXEMS3160	\$ 1.60	\$ --	--	\$ 76.80	CASE-48
354					\$	\$		\$	
355	I.V. & PHARMACEUTIC	B BRAUN MEDICAL	B BRAUN INTROCAN SAFETY IV CATHETERS CATHETER IV, STRAIGHT,	BBR4252500-02	\$ 2.00	\$ 100.40	BOX-50	\$ 401.40	CASE-300



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
	ALS		SAFETY FEP, 24G X 3/4", 50/BX, 4 BX/CS						
356					\$	\$		\$	
357	I.V. & PHARMACEUTIC ALS	B BRAUN MEDICAL	B BRAUN INTROCAN SAFETY IV CATHETERS CATHETER IV, STRAIGHT, SAFETY FEP, 22G X 1", 50/BX, 4 BX/CS	BBR4252519-02	\$ 2.00	\$ 100.00	BX-50	\$ 400.00	CASE-200
358					\$	\$		\$	
359	I.V. & PHARMACEUTIC ALS	B BRAUN MEDICAL	B BRAUN INTROCAN SAFETY IV CATHETERS CATHETER IV, STRAIGHT, SAFETY FEP, 20G X 1.25", 50/BX, 4 BX/CS	BBR4252535-02	\$ 2.00	\$ 100.00	BX-50	\$ 400.00	CASE-200
360					\$	\$		\$	
361	I.V. & PHARMACEUTIC ALS	B BRAUN MEDICAL	B BRAUN INTROCAN SAFETY IV CATHETERS CATHETER IV, STRAIGHT, SAFETY FEP, 18G X 1 1/4", 50/BX, 4 BX/CS	BBR4252560-02	\$ 2.00	\$ 100.00	BX-50	\$ 400.00	CASE-200
362					\$	\$		\$	
363	I.V. & PHARMACEUTIC ALS	B BRAUN MEDICAL	B BRAUN INTROCAN SAFETY IV CATHETERS CATHETER IV, STRAIGHT, SAFETY FEP, 16G X 1.25", 50/BX, 4 BX/CS	BBR4252586-02	\$ 2.00	\$ 100.00	BX-50	\$ 400.00	CASE-200
364					\$	\$		\$	
365	I.V. & PHARMACEUTIC ALS	B BRAUN MEDICAL	B BRAUN INTROCAN SAFETY IV CATHETERS CATHETER IV, STRAIGHT, SAFETY FEP, 14G X 2", 50/BX, 4 BX/CS	BBR4252594-02	\$ 2.00	\$ 100.00	BX-50	\$ 400.00	CASE-200
366					\$	\$		\$	
367	I.V. & PHARMACEUTIC ALS	BECTON DICKINSON	BD INSYTE AUTOGUARD SHIELDED IV CATHETERS IV CATHETER, 24 G X .75", YELLOW, 50/BX, 4 BX/CS	BEC381412	\$ 2.20	\$ 110.00	BX-50	\$ 440.00	CASE-200



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
368					\$	\$		\$	
369	I.V. & PHARMACEUTIC ALS	BECTON DICKINSON	BD INSYTE AUTOGUARD SHIELDED IV CATHETERS IV CATHETER, 22 G X 1", BLUE, 50/BX, 4 BX/CS	BEC381423	\$ 2.20	\$ 110.00	BOX-50	\$ 440.00	CASE-200
370	I.V. & PHARMACEUTIC ALS	MEDSOURCE	IV SAFETY CATHETERS 24GX0.75" 50/BX 200/CS	M50MS-84024	\$ 1.79	\$ 89.50	BOX-50	\$ 358.00	CASE-200
371	I.V. & PHARMACEUTIC ALS	BECTON DICKINSON	BD INSYTE AUTOGUARD SHIELDED IV CATHETERS IV CATHETER, 22 G X 1", BLUE, 50/BX, 4 BX/CS	BEC381423	\$ 2.20	\$ 110.00	BOX-50	\$ 440.00	CASE-200
372	I.V. & PHARMACEUTIC ALS	MEDSOURCE	IV SAFETY CATHETERS 22GX1" 50/BX 200/CS	M50MS-84022	\$ 1.79	\$ 89.50	BOX-50	\$ 358.00	CASE-200
373	I.V. & PHARMACEUTIC ALS	BECTON DICKINSON	BD INSYTE AUTOGUARD SHIELDED IV CATHETERS IV CATHETER, 20 G X 1.16", PINK, 50/BX, 4 BX/CS	BEC381434	\$ 2.20	\$ 110.00	BOX-50	\$ 440.00	CASE-200
374	I.V. & PHARMACEUTIC ALS	MEDSOURCE	IV SAFETY CATHETERS 20GX1.16" 50/BX 200/CS	M50MS-84022	\$ 1.79	\$ 89.50	BOX-50	\$ 358.00	CASE-200
375	I.V. & PHARMACEUTIC ALS	BECTON DICKINSON	BD INSYTE AUTOGUARD SHIELDED IV CATHETERS IV CATHETER, 14 G X 1 3/4", ORANGE, 50/BX, 4 BX/CS	BEC381467	\$ 2.20	\$ 110.00	BOX-50	\$ 440.00	CASE-200
376	I.V. & PHARMACEUTIC ALS	MEDSOURCE	IV SAFETY CATHETERS 14GX1.75" 50/BX 200/CS	M50MS-84014	\$ 1.79	\$ 89.50	BOX-50	\$ 358.00	CASE-200
377	I.V. & PHARMACEUTIC ALS	COVIDIEN	COVIDIEN WBCOL ALCOHOL PREPS WBCOL ALCOHOL PREPS, LARGE, 1 PLY, 200/BX, 20 BX/CS	COV5033	\$ -	\$ 2.49	BOX-200	\$ 498.00	CASE-400
378	I.V. & PHARMACEUTIC ALS	MEDSOURCE	ALCOHOL PREP PAD, MEDIUM 2000/CS	M50MS-17402	\$ -	\$ 2.15	BOX-200	\$ 21.50	CASE-200
379	I.V. & PHARMACEUTIC ALS	COVIDIEN	COVIDIEN MONOJECT 12ML SAFETY SYRINGES SAFETY SYRINGE ONLY, 50/BX, 6 BX/CS	COV8881522000	\$ -	\$ 20.25	BOX-50	\$ 121.50	CASE-300
380					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
381	I.V. & PHARMACEUTIC ALS	DYNAREX CORPORATION	ALCOHOL PREP PADS LARGE 100/BOX	DYN1116 DYN1116 Juv	\$ —	\$ 1.74	BOX-100	\$ 17.40	CASE-1000
382					\$	\$		\$	
383	I.V. & PHARMACEUTIC ALS	EXCEL CORPORATION	EXEL 3CC LUER LOCK SYRINGES 100/BOX	EXE26200	\$ —	\$ 5.98	BOX-100	\$ 59.80	CASE-100
384					\$	\$		\$	
385	I.V. & PHARMACEUTIC ALS	EXCEL CORPORATION	EXEL 10CC-12CC LUER LOCK SYRINGES 100/BOX	EXE26265	\$ —	\$ 10.95	BOX-100	\$ 87.60	CASE-100
386					\$	\$		\$	
387	I.V. & PHARMACEUTIC ALS	EXCEL CORPORATION	SCALP VEIN 19G X 3/4" EXEL W/12" TUBING	EXE26702EA	\$ —	\$ 15.00	BOX-50	\$ —	—
388					\$	\$		\$	
389	I.V. & PHARMACEUTIC ALS	EXCEL CORPORATION	SCALP VEIN 21G X 3/4" EXEL W/12" TUBING	EXE26704EA	\$ —	\$ 15.00	BOX-50	\$ —	—
390					\$	\$		\$	
391	I.V. & PHARMACEUTIC ALS	EXCEL CORPORATION	EXEL SCALP VEIN (BUTTERFLY) SETS 23GA X 3/4" SCALP VEIN SET W/12" TUBING, .50/BOX	EXE26706	\$ —	\$ 13.25	BOX-50	\$ —	—
392					\$	\$		\$	
393	I.V. & PHARMACEUTIC	EXCEL CORPORATION	EXEL LUER LOCK SYRINGES 50-60CC LUER LOCK SYRINGE, 25/BOX, 6 BX/CS	EXL26300	\$	\$ 11.05	BOX-25	\$ 66.30	CASE-150

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LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
	ALS								
394					\$	\$			
	I.V. & PHARMACEUTIC ALS	MEDICAL ACTION INDUSTRIES	IV START KIT W/TEGADERM W/ PVP SEPP TOURNIQUET	MAI269174	\$ 1.12	\$	—	\$ 111.80	CASE 10
396		MEDSOURCE	IV START KIT, SITE-LOC 100/105		\$ 1.12	\$	—	\$ 111.80	CASE 100
397	I.V. & PHARMACEUTIC ALS	MORRISON MEDICAL	ARMBOARD 3" X 9" IV DISPOSABLE	MOR1009-50	\$ 0.79	\$	—	\$ 59.00	CASE-50
398					\$	\$			
399	I.V. & PHARMACEUTIC ALS	OWEN MUMFORD	UNISTIK II LANCET DEVICE 21G 2.4MM YELLOW 100/BOX	OWMAT0702	\$	\$ 16.65	BOX-100	\$	—
400					\$	\$			
401	I.V. & PHARMACEUTIC ALS	PADDOCK LABS	GLUTOSE 15GM TUBE GEL GRAPE	PAD00574007030G	\$ 4.28	\$ 12.84	PKG-3	\$	—
402					\$	\$			
403	I.V. & PHARMACEUTIC ALS	PADDOCK LABS	GLUTOSE 15GM TUBE GEL LEMON	PAD00574007030L	\$ 4.28	\$ 12.84	PKG-3	\$	—
404					\$	\$			
405	I.V. & PHARMACEUTIC ALS	TERUMO	TERUMO TB SYRINGES 1CC 27GA X 1/2" TB SYRINGE W/ REMOVABLE NEEDLE, 100/BX, 10 BX/CS	TER3SS-01T2713	\$	\$ 8.45	BOX-100	\$ 84.50	CASE-1000



L.N #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
406					\$	\$		\$	
407	IMMOBILIZATIO N	COMPLIANCE MEDICAL	HEAD-ON SYSTEM W/ STRAPS 2 BAGS 1 OCCIPITAL PAD	COM401-S	\$ 8.75	\$	—	\$ 175.00	CASE-20
408					\$	\$		\$	
409	IMMOBILIZATIO N & EXTRICATION	AMBU	AMBU PLASTIC HEAD WEDGE W/HEAD STRAP	AMB000-264-034	\$ 3.95	\$ 39.50	PKGS-10	\$ 395.00	CASE-100
410					\$	\$		\$	
411	IMMOBILIZATIO N & EXTRICATION	AMBU	AMBU PLASTIC HEAD WEDGE W/STRAP MILITARY GREEN	AMB000-264-064	\$ 4.47	\$ 44.70	PKGS-10	\$ 447.00	CASE-100
412					\$	\$		\$	
413	IMMOBILIZATIO N & EXTRICATION	AMBU	AMBU PERFIT ACE COLLAR - ADJUSTABLE 16 SETTINGS	AMB000-281-000	\$ 4.55	\$	—	\$ 136.50	CASE-30
414					\$	\$		\$	
415	IMMOBILIZATIO N & EXTRICATION	AMBU	PEDIATRIC SIZE C COLLAR	AMB000-281-106	\$ 5.55	\$	—	\$ 166.50	CASE-30
416					\$	\$		\$	
417	IMMOBILIZATIO N & EXTRICATION	COMPLIANCE MEDICAL	DISPOS-O-BAGS HEAD-ON SYSTEM 2 BAGS & 1 PAD	COM401	\$ 5.50	\$	—	\$ 110.00	CASE-20
418					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
419	IMMOBILIZATION & EXTRICATION	COMPLIANCE MEDICAL	BODY STRAPS DISPOSABLE SELF-ADHESIVE 58" 3/PACK	COM402	\$ —	\$ 5.90	PKG-3	\$ 295.00	Case-150
420					\$	\$		\$	
421	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	Y BODY STRAP SYSTEM MULTI-COLORED POLYPROPYLE	DMS22000MC	\$ 45.45	\$ —	—	\$ —	—
422					\$	\$		\$	
423	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	BODY STRAPS 2" X 60" SET OF 3 YELLOW	DMS30051YL	\$ —	\$ 4.95	PKG-3	\$ —	—
424					\$	\$		\$	
425	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	BOARD STRAPS DISPOSABLE 1-PC 9' PLASTIC SIDE WHIT	DMS47091WH	\$ 2.75	\$ —	—	\$ —	—
426					\$	\$		\$	
427	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	BOARD STRAP DISPOSABLE 5'2-PC PLSTC W/ LOOP WHITE	DMS47152WH	\$ 2.75	\$ —	—	\$ —	—
428					\$	\$		\$	
429	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	PADDED BOARD SPLINT 15" WOOD/FOAM	DMS60015	\$ 2.40	\$ —	—	\$ —	—
430					\$	\$		\$	
431	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	PADDED BOARD SPLINT 36" WOOD/FOAM	DMS60036	\$ 3.90	\$ —	—	\$ —	—



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT FAC	PRICE	CASE PACK
	EXTRICATION								
432					\$	\$			
433	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	PADDED BOARD SPLINT 54"	DMS60054	\$ 5.85	\$			
434					\$	\$			
435	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	CARDBOARD SPLINT 12" FOLDING TAPERED	DMS61012M	\$ 0.58	\$		\$ 20.88	CASE-36
436					\$	\$			
437	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	CARDBOARD SPLINT 18" FOLDING TAPERED	DMS61018M	\$ 0.68	\$		\$ 24.48	CASE-36
438					\$	\$			
439	IMMOBILIZATION & EXTRICATION	DICK MEDICAL SUPPLY	CARDBOARD SPLINT 24" FOLDING TAPERED	DMS61024M	\$ 0.84	\$		\$ 20.24	CASE-36
440					\$	\$			
441	IMMOBILIZATION & EXTRICATION	MEDSOURCE	RESCUE VEST K.E.D. GREEN NYLON	MSOMS-ED2253	\$ 79.00	\$		\$	
442					\$	\$			
443	IMMOBILIZATION & EXTRICATION	I-TEC	HEAD IMMOBILIZER ADULT MULTI-GRIP	ITCITEC101	\$ 4.05	\$		\$ 202.50	CASE-50



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
444	IMMOBILIZATION & EXTRICATION				\$	\$			
445	IMMOBILIZATION & EXTRICATION	I-TEC	HEAD IMMOBILIZER CHILD MULTI-GRIP	ITCITEC102	\$ 4.05	\$	—	\$ 202.50	CASE-50
446	IMMOBILIZATION & EXTRICATION				\$	\$			
447	IMMOBILIZATION & EXTRICATION		HEAD IMMOBILIZER STA-BLOCK	RD700-00001	\$ 5.50	\$	—	\$ 165.00	CASE-30
448	IMMOBILIZATION & EXTRICATION				\$	\$			
449	IMMOBILIZATION & EXTRICATION	MINTO RESEARCH & DEVELOPMENT	EMERGENCY TRACTION SPLINT FORM II SINGLE	MRDS301	\$ 394.19	\$	—	\$	—
450	IMMOBILIZATION & EXTRICATION				\$	\$			
451	IMMOBILIZATION & EXTRICATION	MEDICAL SPECIALTIES	PROSPLINT BASIC KIT BLACK W/ CASE	MSC113996	\$	\$	116.85	\$	—
452	IMMOBILIZATION & EXTRICATION				\$	\$			
453	IMMOBILIZATION & EXTRICATION	NEEQUIP	STATSPLINT 4.25IN X 36IN ROLLED SPLINT PACKAGED WITH 2IN X 5FT STATGRIP TAPE 40/CASE	NEESS36	\$ 1.10 BID	\$		\$	
454	IMMOBILIZATION & EXTRICATION	WMSOURCE	FLX-ALL SPLINT 4" X 36" MODIFIABLE SPLINT 100/CASE	MSONS--SPLINT	\$ 47.50	\$		\$ 79.00	CASE-100
455	IMMOBILIZATION & EXTRICATION	RAPID DEPLOYMENT	PRO-LITE XT SPINEBOARD NEON ORANGE	RAP7170	\$ 149.00	\$		\$	—
456	IMMOBILIZATION & EXTRICATION	ALLIED HEALTH	ALLIED CS3 XTRA HIGH VISIBILITY YELLOW - NO PINS	ALL812000	\$ 109.65	\$		\$	—



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
457	INFECTION CONTROL	BEAUMONT PRODUCTS	BEAUMONT CITRUS II GERMICIDAL DEODORIZING CLEANER 22 OZ. SPRAY BOTTLE, 12/CS	BEA633712927	\$ 4.25	\$ —	—	\$ 51.00	CASE-12
458					\$	\$		\$	
459	INFECTION CONTROL	COVIDIEN	COVIDIEN SHARPS CONTAINERS 1 GAL. CONTAINER, RED, CLEAR LID, 4.8"H X 7.25"D X 8.5"W, 32/CS	COV31143699	\$ 2.72	\$ —	—	\$ 87.04	CASE-32
460					\$	\$		\$	
461	INFECTION CONTROL	COVIDIEN	COVIDIEN TORTUOUS PATH SHARPS CONTAINERS 5QT, TRANSLUCENT RED, TORTUOUS PATH SHARPS CONTAINER, 30/CS	COV31144010	\$ 2.88	\$ —	—	\$ 86.40	CASE-30
462					\$	\$		\$	
463	INFECTION CONTROL	COVIDIEN	COVIDIEN TRANSPORTABLE SHARPS CONTAINERS SHARPS SHUTTLE TRANSPORTABLE DISPOSAL CONTAINER W/ LOCKING MECHANISM, 1.5"D X 6.5" INSIDE LENGTH, 24/CS	COV8301	\$ 1.67	\$ —	—	\$ 40.08	CASE-24
464					\$	\$		\$	
465	INFECTION CONTROL	COVIDIEN	COVIDIEN IN-ROOM CONTAINERS WITH MAILBOX-STYLE LIDS 5QT, SHARPS CONTAINER, CLEAR, W/ MAILBOX-STYLE LID, 11"H X 4.75"D X 10.75"W, 20/CS	COV85121	\$ 4.20	\$ —	—	\$ 84.00	CASE-20
466					\$	\$		\$	
467	INFECTION CONTROL	COVIDIEN	COVIDIEN PHLEBOTOMY SHARPS CONTAINERS 1QT SHARPS CONTAINER, RED, 100/CS	COV8900SA	\$ 1.43	\$ —	—	\$ 143.00	CASE-100



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT FAC	PRICE	CASE PACK
468					\$	\$		\$	
469	INFECTION CONTROL	DEM TECHNOLOGY	SANIGUARD 3 OZ FOGGER	DEM55001	\$ 5.83	\$	-	\$ 69.90	CASE-12
470					\$	\$		\$	
471	INFECTION CONTROL	DIGITCARE CORPORATION	DEFENDER10 POWDER FREE FINGER TEXTURED NITRILE EXAM GLOVES SMALL 100 PCS/BOX 1000 PCS/CASE	DIGDFR10-1	\$	\$ 8.90	BOX-100	\$ 89.00	CASE-1000
472					\$	\$		\$	
473	INFECTION CONTROL	DIGITCARE CORPORATION	DEFENDER10 POWDER FREE FINGER TEXTURED NITRILE EXAM GLOVES MEDIUM 100 PCS/BOX 1000 PCS/CASE	DIGDFR10-2	\$	\$ 8.90	BOX-100	\$ 89.00	CASE-1000
474					\$	\$		\$	
475	INFECTION CONTROL	DIGITCARE CORPORATION	DEFENDER10 POWDER FREE FINGER TEXTURED NITRILE EXAM GLOVES LARGE 100 PCS/BOX 1000 PCS/CASE	DIGDFR10-3	\$	\$ 8.90	BOX-100	\$ 89.00	CASE-1000
476					\$	\$		\$	
477	INFECTION CONTROL	DIGITCARE CORPORATION	DEFENDER10 POWDER FREE FINGER TEXTURED NITRILE EXAM GLOVES X-LARGE 100 PCS/BOX 1000 PCS/CASE	DIGDFR10-4	\$	\$ 8.90	BOX-100	\$ 89.00	CASE-1000
478					\$	\$		\$	
479	INFECTION CONTROL	DERMARITE INDUSTRIES	HAND CLEANSER 4 OZ. GELRITE ANTISEPTIC	DMA00104	\$ 0.65	\$	-	\$ 15.60	CASE-24
480					\$	\$		\$	



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
481	INFECTION CONTROL	EMERGENCY MEDICAL INTERNATIONAL	GLOVE POUCH ACCOMODATES 3 PAIRS	EMI602	\$ 3.59	\$		\$	
482					\$	\$		\$	
483	INFECTION CONTROL	GKR INDUSTRIES	VOMIT & URINE BAG WHITE OPAQUE DISPOSAL REGULAR	GKR7000	\$ 1.13	\$		\$ 271.00	CASE-246
484		MEDSOURCE	PERSONAL ACCESS BAG 240/CS	M50MS-17360	\$ 0.90	\$		\$ 216.00	CASE-240
485	INFECTION CONTROL	GKR INDUSTRIES	VOMIT & URINE BAG WHITE W/HAND PROTECT OPAQUE	GKR7000HP	\$ 1.22	\$		\$ 288.00	CASE-246
486					\$	\$		\$	
487	INFECTION CONTROL	KIMBERLY CLARK	KIMBERLY-CLARK FLUIDSHIELD FACE MASKS FOG-FREE PROCEDURE MASK W/ WRAPAROUND SPLASHGUARD VISOR, ORANGE, 25/PKG, 4 PKG/CS	KIM47147	\$ 1.17	\$ 29.25	PKG-25	\$ 117.00	CASE-102
488					\$	\$		\$	
489	INFECTION CONTROL	KIMBERLY CLARK	P/F NITRILE SMALL GLOVES STERLING 200/BOX	KIM50706	\$.058	\$ 11.70	BOX-200	\$ 117.00	CASE-200
490					\$	\$		\$	
491	INFECTION CONTROL	KIMBERLY CLARK	P/F NITRILE MEDIUM GLOVES STERLING 200/BOX	KIM50707	\$.058	\$ 11.70	BOX-200	\$ 117.00	CASE-200
492					\$	\$		\$	
493	INFECTION CONTROL	KIMBERLY CLARK	P/F NITRILE GLOVES LARGE STERLING 200/BOX	KIM50708	\$.058	\$ 11.70	BOX-200	\$ 117.00	CASE-200



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
494					\$	\$		\$	
495	INFECTION CONTROL	KIMBERLY CLARK	P/F NITRILE XL GLOVES STERLING 170/BOX	KIM50709	\$ 0.58	\$ 11.70	BOX-170	\$ 117.00	CASE-1700
496					\$	\$		\$	
497	INFECTION CONTROL	KIMBERLY CLARK	KIMBERLY-CLARK STERLING NITRILE EXAM GLOVE, EXAM, NITRILE, EXTENDED CUFF, SMALL, 100/BX, 10 BX/CS	KIM53138	\$ 0.113	\$ 11.25	BOX-100	\$ 112.50	CASE-1000
498					\$	\$		\$	
499	INFECTION CONTROL	KIMBERLY CLARK	KIMBERLY-CLARK STERLING NITRILE EXAM GLOVE, EXAM, NITRILE, EXTENDED CUFF, MEDIUM, 100/BX, 10 BX/CS	KIM53139	\$ 0.113	\$ 11.25	BOX-100	\$ 112.50	CASE-1000
500					\$	\$		\$	
501	INFECTION CONTROL	KIMBERLY CLARK	KIMBERLY-CLARK STERLING NITRILE EXAM GLOVE, EXAM, NITRILE, EXTENDED CUFF, LARGE, 100/BX, 10 BX/CS	KIM53140	\$ 0.113	\$ 11.25	BOX-100	\$ 112.50	CASE-1000
502					\$	\$		\$	
503	INFECTION CONTROL	KIMBERLY CLARK	KIMBERLY-CLARK STERLING NITRILE EXAM GLOVE, EXAM, NITRILE, EXTENDED CUFF, X-LARGE, 100/BX, 10 BX/CS	KIM53141	\$ 0.113	\$ 11.25	BOX-100	\$ 112.50	CASE-1000
504					\$	\$		\$	

CITY OF FARMINGTON HILLS
 DEPARTMENT OF CENTRAL SERVICES
 PURCHASING DIVISION
 31555 ELEVEN MILE ROAD
 FARMINGTON HILLS, MI 48336-1165
 www.fhgov.com

PHONE 248-871-2435
 FAX 248-871-2431
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LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
505	INFECTION CONTROL	MEDICAL ACTION INDUSTRIES	WASTE BAGS 23" X 23" RED INFECTIOUS 1.5 MIL 500/CS	MAI116	\$	\$	—	\$ 38.00	CASE-500
506					\$	\$	—	\$	
507	INFECTION CONTROL	MEDICAL ACTION INDUSTRIES	VISION TEK GOGGLES CLEAR LENS HEAVY DUTY	MAI206-	\$ 2.35	\$	—	\$ 28.20	CASE-12
508					\$	\$	—	\$	
509	INFECTION CONTROL	MEDICAL ACTION INDUSTRIES	EMESIS BAG 1.5ML 6.5 X 15	MAI3933	\$ 0.89	\$	—	\$ 89.00	CASE-100
510					\$	\$	—	\$	
511	INFECTION CONTROL	MEDICAL ACTION INDUSTRIES	MEDICAL ACTION FRACTURE BEDPANS GENT-L-KARE FRACTURE BEDPAN, GOLD, 50/CS	MAIH100-05	\$ 0.63	\$	—	\$ 31.50	CASE-50
512					\$	\$	—	\$	
513	INFECTION CONTROL	MEDICAL ACTION INDUSTRIES	MALE URINAL NATURAL W/COVER	MAIH140D-01	\$ 0.46	\$	—	\$ 23.00	CASE-50
514					\$	\$	—	\$	
515	INFECTION CONTROL	MEDICAL ACTION INDUSTRIES	MEDICAL ACTION EMESIS BASINS EMESIS BASIN, 500CC, GOLD, 250/CS	MAIH300-05	\$ 0.10	\$	—	\$ 25.00	CASE-250
516					\$	\$	—	\$	
517	INFECTION CONTROL	MICROFLEX CORPORATION	P/F LATEX LARGE GLOVES DIAMOND GRIP 100/BOX	MICMF-300-L	\$ 0.098	\$ 9.83	BOX-100	\$ 98.30	CASE-100



LIN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
518					\$	\$			
519	INFECTION CONTROL	MICROFLEX CORPORATION	P/F LATEX MEDIUM GLOVES DIAMOND GRIP 100/BOX	MICMF-300-M	\$ 0.098	\$ 9.83	BOX-100	\$ 98.30	CASE-100
520					\$	\$			
521	INFECTION CONTROL	MICROFLEX CORPORATION	P/F LATEX SMALL GLOVES DIAMOND GRIP 100/BOX	MICMF-300-S	\$ 0.098	\$ 9.83	BOX-100	\$ 98.30	CASE-100
522					\$	\$			
523	INFECTION CONTROL	MICROFLEX CORPORATION	P/F LATEX XL GLOVES DIAMOND GRIP 100/BOX	MICMF-300-XL	\$ 0.898	\$ 9.83	BOX-100	\$ 98.30	CASE-100
524					\$	\$			
525	INFECTION CONTROL	PROFESSIONAL DISPOSABLES	PDI SANI-HANDS ALC INSTANT HAND SANITIZING WIPES HANDWIPES, POCKET PACKETS (69.9% ALCOHOL), 100/BX, 10 BX/CS	PDID43600	\$	\$ 5.00	BOX-100	\$ 50.00	CASE-100
526					\$	\$			
527	INFECTION CONTROL	PRO ADVANTAGE	PRO ADVANTAGE FACE MASKS FACEMASK, PROCEDURE, EARLOOP W/ SHIELD, ANTI-FOG, BLUE; LATEX FREE (L.F.), 25/BX, 4 BX/CS	PROP703025	\$	\$ 16.36	BOX-25	\$ 65.44	CASE-100
528					\$	\$			
529	INFECTION CONTROL	SAFETEC OF AMERICA	SAFETEC EZ PERSONAL PROTECTION KIT POLY BAG KIT, INCLUDES: P.A.W.S. HAND WIPE, VINYL GLOVES, COMBINATION MASK/SAFETY SHIELD, GOWN, & DISPOSAL BAG, 24/CS	SAF17606	\$ 4.20	\$		\$ 100.08	CASE-24



LN #	CATEGORY	MAN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
530					\$	\$			
531	INFECTION CONTROL	SAFETEC OF AMERICA	SAFETEC ANTISEPTIC BIO-HAND CLEANER, CITRUS SCENT, 20Z BOTTLE, 24/CS	SAF18355	\$ 0.78	\$	—	\$ 18.72	CASE-24
532					\$	\$			
533	INFECTION CONTROL	SAFETEC OF AMERICA	SAFETEC P.A.W.S. PERSONAL ANTIMICROBIAL WIPES INDIVIDUALLY WRAPPED TOWELETTES, FRESH SCENT, 100/BX, 10 BX/CS	SAF34400	\$	\$ 3.50	BOX-100	\$ 35.00	CASE-1000
534					\$	\$			
535	INFECTION CONTROL	UNION SPRINGS	MYCL YNS PERSONAL SPRAY SINGLE USE WHITE	USP900-24	\$ 21.50	\$	—	\$ 516.00	CASE-24
536					\$	\$			
537	MEDICAL/SURGICAL ITEMS	GRIFFIN MEDICAL	UNDERPADS 17" X 24" 10/BAG	GRF2504	\$	\$ 0.75	BAG-10	\$ 28.50	CASE-300
538					\$	\$			
539	PATIENT TRANSPORT		PILLOWCASES 21" X 30" T/P WHITE 100/CASE	AVAEM52701	\$	\$	—	\$ 23.00	CASE-100
540					\$	\$			
541	PATIENT TRANSPORT	AVALON PAPERS	STRETCHER SHEETS 40 X 72" TISSUE POLY BLUE 50/CASE	AVAEM55357	\$	\$	—	\$ 19.50	CASE-50
542					\$	\$			



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
543	PATIENT TRANSPORT	AVALON PAPERS	STRETCHER SHEETS 40 X 90" TISSUE POLY BLUE 50/CASE	AVAEM55359	\$	\$	—	\$ 26.00	CASE-50
544					\$	\$	—	\$	
545	PATIENT TRANSPORT	DUKAL CORPORATION	FITTED SHEETS DISPOSABLE 74" X 30" X 22" XTRA HD 50/CASE	DUK7106	\$	\$	—	\$ 50.00	CASE-50
546		J&B MEDICAL PRIVATE LABEL	FITTED SHEETS DISPOSABLE NTRA HD, 84" X 30.5" LEASTCLOSURE 50/CS	MSOJB-42175	\$	\$	—	\$ 48.50	CASE-50
547	PATIENT TRANSPORT	CAPE-LINE	DISPOSABLE PILLOW 20" X 26" 160Z 18" X 24"	CLN089-7110	\$ 10.00	\$	—	\$ 70.00	CASE-12
548					\$	\$	—	\$	
549	PATIENT TRANSPORT	WILD-SOURCE	WASHABLE WOOL BLANKET 66" X 90" (EQUIV LANTENT TO BOB BARKER BRAND 40% WOOL)	WSDWMS-40520	\$ 12.85	\$	—	\$ 108.50	CASE-10
550					\$	\$	—	\$	
551	PATIENT TRANSPORT	KAL CORPORATION	EMERGENCY BLANKET YELLOW 54" X 80" HEAVY DUTY	DUK7303	\$ 1.39	\$	—	\$ 69.50	CASE-50
552					\$	\$	—	\$	
553	PATIENT TRANSPORT	GRAHAM PROFESSIONAL	DRAPE SHEETS 40" X 96" FANFOLD 2-PLY BLUE 48/CS	GRA332	\$	\$	—	\$ 29.75	CASE-48
554					\$	\$	—	\$	
555	PATIENT TRANSPORT	GRAHAM PROFESSIONAL	GRAHAM PROFESSIONAL TISSUE/POLY PILLOWCASES APEX PILLOWCASE, WHITE, 100/CS	GRA47256	\$	\$	—	\$	
556					\$	\$	—	\$ 26.75	CASE-100



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
557	PATIENT TRANSPORT	GRAHAM PROFESSIONAL	GRAHAM PROFESSIONAL INSTAKITS INSTAKIT STANDARD KIT INCLUDES: 44547 SNUGFIT EMS FITTED STRETCHER SHEET 30" X 84", 329 DRAPE SHEET TISSUE/POLY/TISSUE 40" X 84", 360 PILLOW/CASE TISSUE/POLY 21" X 31" & 50984 ABSORBENT UNDERPAD, 25/CS	GRA50983	\$ 3.25	\$	—	\$ 81.25	CASES-25
558					\$	\$		\$	
559	PATIENT TRANSPORT	GRAHAM PROFESSIONAL	GRAHAM PROFESSIONAL MEGAMOVER 1500 MEGAMOVER 1500, WHITE/BLACK, 40" X 80", 10/CS	GRA51926	\$ 18.90	\$	—	\$ 189.00	CASES-100
560					\$	\$		\$	
561	PATIENT TRANSPORT	SAUNDERS MANUFACTURING	PORTABLE DESKTOP "LEGAL" REDI-RITE BOTTOM OPENING	SAU11019	\$ 19.25	\$	—	\$ 115.50	CASE-6
562					\$	\$		\$	
563	TOOLS & INSTRUMENTS	EMERGENCY MEDICAL INTERNATIONAL	FINGER RING CUTTER	EMI323S EMI4090 New	\$ 16.00	\$	—	\$	—
564					\$	\$		\$	
565	TOOLS & INSTRUMENTS	EMERGENCY MEDICAL INTERNATIONAL	WINDOW PUNCH	EMI14-060	\$ 3.45	\$	—	\$	—
566					\$	\$		\$	
567	TOOLS & INSTRUMENTS	MEDSOURCE	PARAMEDIC SHEARS 7 1/4" BLACK	MSOMS-SH001B	\$ 1.25	\$	—	\$ 62.50	CASES-50



LN #	CATEGORY	AN.	DESCRIPTION	PART #	COMPONENT PRICE	UNIT PRICE	UNIT PAC	PRICE	CASE PACK
568					\$	\$		\$	
569	TOOLS & INSTRUMENTS	EMERGENCY MEDICAL INTERNATIONAL	EMERGENCY PENLIGHTS 5 1/2" 6/PACK	EMI200	\$ 0.83	\$ 4.95	PK6-6	\$	—
570		MEDSOURCE	DISPOSABLE PEN LIGHT W/ PUPIL GAUGE	MS0MS-PEL100	\$ 0.75	\$ 4.49	PK6-6	\$	
571	TOOLS & INSTRUMENTS	EMERGENCY MEDICAL INTERNATIONAL	SEAT BELT CUTTER LIFESAVER	EMI4000	\$ 3.00	\$	—	\$	—
572					\$	\$		\$	
573	TOOLS & INSTRUMENTS	U.S.E. SURGICAL	KELLY FORCEPS 5 1/2" STRAIGHT	USE5-050	\$ No BID	\$		\$	
574		EMI	FORCEPS 5 1/2" STRAIGHT	EMI1185	\$ 1.65	\$	—	\$	—
575	TOOLS & INSTRUMENTS	U.S.E. SURGICAL	KELLY FORCEPS 5 1/2" CURVED	USE5-055	\$ No BID	\$		\$	
576		EMI	FORCEPS 5 1/2" CURVED	EMI118C	\$ 1.65	\$	—	\$	—
577	TOOLS & INSTRUMENTS	U.S.E. SURGICAL	NEEDLE HOLDER 9 3/4" MAGILL ADULT FORCEPS	USE6-116	\$ No BID	\$		\$	

MILTEX
 NEEDLES HOLDERS 6",
 MAYO--HAGER VENTAGE

MILV98-44 \$10.75

II. MANUFACTURER LIST PRICE DISCOUNT BY CATEGORY

For Evaluation Purposes this section will be based on the discounts submitted by the Vendor below. Please submit a percentage (%) discount from Manufacturer's List Price (MLP) for non-core items. Vendors must submit the following:

- A. Catalogs w/Manufacturers current price List (Vendor Catalog or link to website are both acceptable where list prices are shown)
- B. Percent of Discount per MLP

Failure to submit the information will be considered non-responsive and will result in vendor disqualification.

CATEGORY	%OFF MANUFACTURER'S LIST PRICE	NAMES OF MANUFACTURER'S REPRESENTED
Bandages & Dressings Adhesive Bandages, Gauze Products, Self-Adhesive Bandages, Elastic Bandages Surgical Tape, IV Dressings, Trauma & Specialty Bandages Hemostatic Agents, Burn Care, Heat Packs, Cold Packs and Emergency Obstetric Supplies	15%	COUDDIEN MEDSOURCE MABIS IND. J & J
Infection Control Latex Gloves, Latex Free Gloves, Glove Accessories, Respirators & Facemasks, Respirator Fit Test Kits, Protective Eyewear, Ear Plugs, Antimicrobial Hand Wipes, Hand Soaps, Sanitizers & Lotions, Sharps Safety Under pads, Surface Disinfectants, High-Level Disinfectants, Personal Protection, Biohazard Spill Kits & Supplies and Biohazard Waste Bags	15%	KIMBERLY CLARK 3M MEDSOURCE COUDDIEN PDI
IV & Pharmaceuticals Needle-Free Solution Sets, Needle-Free Extension Sets, Needle-Free IV Sets, Specialty IV Systems, Standard IV Sets, IV Accessories, IV Preparation, IV Dressings, IV Catheters, Needles & Syringes, Blood Collection, Solutions, Irrigation, Emergency Medications and Bone Injection Guns	10%	RUSCH MEDSOURCE WAISMED / PRS EXCEL COUDDIEN
Diagnostic Equipment Pulse Oximeter, Blood Pressure Cuffs, Stethoscopes, Thermometers, Penlights, EKG Electrodes, Defib Supplies, Magil Forceps & Flashlights	10%	SMITH'S MEDICAL COUDDIEN PHILIPS ZOLL PHYSIO CONTROL
Immobilization & Extrication Backboards, Backboard straps, Cervical Collars, Head Immobilizers, Mast Pants, Tractions splints, Disposable and reusable Splints, Basket stretchers & Scoop Stretchers	10%	DICK MEDICAL MORRISON MEDICAL AMBU FERNO
Patient Transport Equipment Cot Accessories, patient Restraints, Cot Blankets, Cot Sheets, Stair Chairs, soft stretchers, clipboards, triage vests & triage supplies	15%	FERNO STRYKER GRAHAM MEDICAL R & B FABRICATION

CATEGORY	%OFF MANUFACTURER'S LIST PRICE	NAMES OF MANUFACTURER'S REPRESENTED
Equipment Bags & Cases i.e. Oxygen bags, stocked oxygen kits, trauma bags, airway bags, ALS bags, drug bags & boxes, first call in bags, rescue packs, fanny packs & rescue bags	10%	PRO BAGS RIB FABRICATION FERNO TROX DUCK MEDSOURCE
Medical Education & Training AED trainers, CPR manikins, intubation trainers, Defib manikins, EKG simulators, IV training arms, ALS training manikins, Choking Manikins & Rescue Randy	10%	SIMULAZIDS LIFE FORM / NASCO LABRAL
Airway Management Endotracheal Tubes, Stylettes, Endotracheal Tube, Holders, Oral Airways, Nasal Airways, Difficult Airways Double Lumen Airways, Laryngeal Masks, Airway Detectors, Airway Accessories, Laryngoscope, Blades, Hand Powered Suction Units, Suction Catheters, Suction, Canisters, Disposable Suction Supplies and Specialized Tubing	15%	AMBU RUSCH SUN MED COVIDIEN MEDSOURCE
Breathing & Respiratory Equip. Disposable Resuscitators (BVM's), CPR First Response Supplies, Valves / Adapters, Connectors, Regulators, Flowmeters, Oxygen Cylinders, Oxygen, Delivery Supplies, Nebulizers and CPAP Ventilation	15%	AMBU PRECISION MEDICAL WADA MEDICAL RUSCH
Disaster Preparedness Coveralls, ear protection, fit test kits, gloves, head protection, oxygen manifolds, respiration masks & hoods, traffic control & triage	10%	KIMBERLY CLARK 3M DMS
Tools & Personal Items Field guides, forceps, scalpels, holsters, shears & scissors, penlights, ring cutters, hammers, seat belt cutters & window punches	10%	EMI INFORMED DELICIAN ADC

III. MANUFACTURER LIST PRICE REMAINING LINE DISCOUNT

For Evaluation Purposes this section will be based on the discounts submitted by the Vendor below. Please submit a percentage (%) discount from Manufacturer's List Price (MLP) for your remaining line of products:

- A. Catalogs w/Manufacturers current price List (Vendor Catalog or link to website are both acceptable where list prices are shown)
- B. Percent of Discount per MLP

Failure to submit the information will be considered non-responsive and will result in vendor disqualification.

ITEM	%OFF MANUFACTURER'S LIST PRICE
REMAINING LINE DISCOUNT(S) NOT LISTED ABOVE <div style="text-align: center;">✓</div>	10 % (TEN) OFF ALL MLP REMAINING

PAYMENT METHOD

Does your company accept MasterCard (or other credit card) for payment as well? YES NO

If yes, please state any applicable discounts or additional fees associated for this method of payment.

NONE

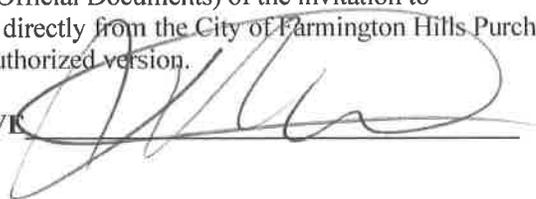
Please select company's preferred payment method:

- Check – minimally 60 days from receipt of order
- ACH – 45 days from receipt of invoice
- Credit Card – 20 days from receipt of invoice

ACKNOWLEDGEMENT OF OFFICIAL DOCUMENTS

I JAMES WAAK, certify that I have read section 3 (Official Documents) of the invitation to bid and that the bid proposal documents contained herein were obtained directly from the City of Farmington Hills Purchasing Office or MITN website, www.mitn.info and is an official copy of the authorized version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE



EXTENSION OF AWARD TO THE MEMBERS OF THE MITN PURCHASING COOPERATIVE

_____ is a member of the SMEMS or MITN Purchasing Cooperative.
(City, Township or Entity will fill out as applicable)

If your company is awarded item(s) referenced in the bid proposal, the cooperative governmental entities may wish to use this contract and will use a purchase order for the item(s) awarded in this bid proposal following requirements set forth in the bid document. Each entity will provide their own purchase order and delivery location (s) and must be invoiced separately to the address indicated on the purchase order.

If an award is made to J & B MEDICAL SUPPLY CO., INC., it is agreed that
(Company)

The contract will be extended to any entity in the MITN Purchasing Cooperative under the same prices, terms, and conditions.

Signature of Company Representative _____

Our company is NOT interested in extending the contract to additional un-named agencies.

AUTHORIZATION OF PROPOSAL

The undersigned herein submits this proposal and agrees to enter into an agreement with the City of Farmington Hills on behalf of the aforementioned entities, SMEMS COOPERATIVE and MITN Purchasing Cooperative in accordance with the Contract documents. In submitting this completed and signed proposal, it is understood that the right is reserved by the City of Farmington Hills to reject any or all bids and to make such award that, in the opinion of the City Council, is in the best interest of the City of Farmington Hills.

Signature _____ Company J & B MEDICAL SUPPLY CO., INC.
Printed JAMES WAAK Address 50496 W. PONTIAC TR.
Title SALES MANAGER City/State/Zip WIXOM, MI 48393
Date 10-7-2013 Phone 248.896.6227 Fax 248.960.7985
Contact Person JAMES WAAK Cell phone 248.535.3161
Email JWAAK@JANDBMEDICAL.COM website WWW.JANDBMEDICAL.COM

EMERGENCY MEDICAL SUPPLIES AGREEMENT
(to be completed after award)

THIS AGREEMENT, made and entered into this ___ day of _____, 2014, by and between the City of Farmington Hills, Oakland County, Michigan, on behalf of the SMEMS COOPERATIVE and the MITN Purchasing Cooperative, Party of the First Part, hereinafter called OWNER, and Party of the Second Part,

_____ hereinafter called the CONTRACTOR.

WITNESSETH, that the Contractor and the Owner, for the consideration hereinafter named agree as follows:

ARTICLE I - THE WORK

It is agreed that the Contractor shall furnish all the labor, materials to deliver products shown and called for in the Invitation to Bid titled:

FH-13-14-1773 Emergency Medical Supplies and Equipment

prepared by the City of Farmington Hills, Central Services Department, Oakland County, Michigan, acting as, and in these Contract Documents entitled, the Contract Manager, and shall do everything required by the Contract Documents.

ARTICLE II - THE TIME

It is agreed that the Contractor shall begin work under this Contract upon receipt of written notice to proceed and that the contractor will fulfill all contract requirements for a period of **three (3)** years from date of contract award. It is further agreed that The City of Farmington Hills acting on behalf of the Southeast Michigan Emergency Medical Supplies Cooperative and MITN Purchasing Cooperative may opt to extend the pricing, terms and conditions of this contract for **three (3) one year renewals after the contract completion date.**

ARTICLE III - OWNER'S RIGHT TO CANCEL

It is agreed that if at any time the Contractor should abandon this work; or if he should be adjudged a bankrupt, or if his performance of this Contract is being unnecessarily or unreasonably delayed; or if he should make a general assignment for the benefit of his creditors; or if a receiver should be appointed on account of his insolvency; or if he should persistently or repeatedly fail to fulfill portions of the contract requirements the Owner shall have the right to cancel the Contract with seven ten (10) days written notice. Failure to perform specified duties listed herein after two (2) written notices shall constitute grounds for cancellation

ARTICLE IV - ASSIGNMENT OF CONTRACT

It is agreed that the Contractor shall not assign or transfer this Contract or sublet any part of the work embraced in it, except with the written consent of the Owner to do so.

ARTICLE V - THE CONTRACT SUM

And it is agreed that, in consideration of the faithful and entire performance by the Contractor of his obligations under this contract, the Owner, shall pay to him, at the time and in the manner hereinafter stipulated, an amount as determined by the measured quantities and the respective unit prices herein named within thirty (30) days of receipt of the Contractor's invoices. Requested to do so, supported if requested, by sworn statements, satisfactory evidence that all persons who have supplied labor.

It is further agreed that volume estimates listed in the specification document are as such just estimates and that the Owner will not be held responsible to meet any volume estimate listed to receive contract pricing.

The person representing the Contractor who will submit written invoices for payment is designated as:

KRISTY HUNLEY, X211. The person representing the Owner to whom invoices are to be submitted and questions regarding payment shall be designated by each entity after award. KHUNLEY@JANDBMEDICAL.COM

It is agreed that no issues regarding payment of invoices shall affect the delivery of goods and services No orders shall be held by the Contractor by the Owner shall be deemed or construed as an acceptance of any part of the work under this contract.

ARTICLE VI – INCREASED VOLUME DISCOUNT

It is agreed that if the aggregate volume increases to SIX MILLION dollars per year an additional volume discounts may be negotiated on the core items list by the City of Farmington Hills on behalf the Southeast Michigan Emergency Medical Supplies Cooperative as well as the MITN Purchasing Cooperative.

ARTICLE VII – INCENTIVE/REBATE PROGRAMS

It is agreed that if the following incentive/rebate programs will be considered part of this agreement:

IN WITNESS WHEREOF, the parties have caused these presents to be signed personally or by their duly authorized officers or agents and their seals affixed and duly attested the day and year first written above for **Emergency Medical Supplies and Equipment**.

CITY OF FARMINGTON HILLS - MUNICIPALITY

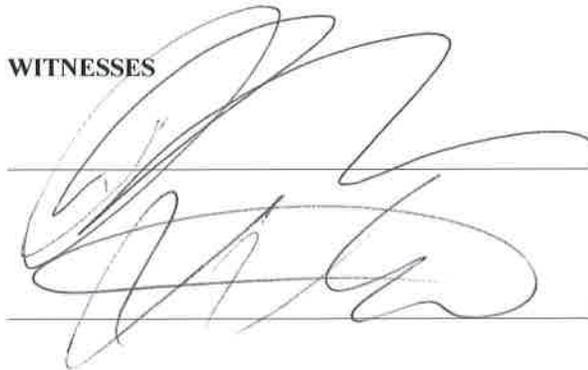
WITNESSES

BY: Steve Brock, City Manager/Date

BY: Pam Smith, City Clerk/Date

CONTRACTOR

WITNESSES



BY: 10.7.2013
Contractor/Date

BY: 10.7.2013
Contractor/Date

Contractor's signature (s) must be notarized:

STATE OF Michigan)

COUNTY OF Wayne)

Subscribed and sworn to before me this 07 day of October 2013

KATHY SCHAAR
Notary Public

Wayne County

My Commission Expires: 11.16.19



ATTACHMENT A-COOPERATIVE MEMBERS AS OF 3/31/2012

ACTION AMBULANCE	FAYETTE CO EMS	PERRYSBURG FIRE
ADDISON FIRE & EMS	FERNDALE FIRE	PERRY AREA FIRE RESCUE
ADDISON TWP FIRE	FLAT ROCK FIRE	PLAIN TWP FIRE
ADRIAN CHARTER TWP. FIRE DEPT.	FOX RUN	PLYMOUTH TWP FIRE
ALCONA COUNTY EMS	FRANKLIN-BINGHAM FIRE	POTTERVILLE/BENTON TWP. FD
ALEXIAN BROTHERS	FULTON CO EMS	PROVENA ELGIN
ALLEN PARK FIRE DEPT	GARDEN CITY FIRE DEPT	PROVENA ELGIN
ALLEN PARK POLICE DEPT	GENESEE COUNTY SHERIFF	PUTNAM TWP. FIRE
ALLIANCE FIRE	GIBRALTAR FIRE	RAISIN TOWNSHIP FIRE DEPT.
ALLIANCE MOBILE HEALTH	GM PROVING GROUNDS	RAPID RESPONSE
ALLIED EMS	GRAND LEDGE AREA FIRE DEPT.	REDFORD FIRE
ALPENA FIRE DEPT.	GRAND TRAVERSE RURAL FIRE DEPT	RICHMOND-LENNOX EMS
ALTON MEMORIAL EMS	GREAT LAKES EMS ACADEMY	RIVER ROUGE FIRE
AMBULANCE ASSOCIATES	GREEKTOWN CASINO	ROCHESTER HILLS FIRE
ARMADA TWP. FIRE DEPT.	GREEN OAK CHARTER TWP.	ROMULUS FIRE
ATLAS TWP. FIRE DEPT.	GREEN TOWNSHIP FIRE	ROSEVILLE FIRE DEPARTMENT
ATS AMBULANCE	GROVELAND TWP FIRE	ROXAND TWP. FIRE
AUBURN HILLS FIRE DEPT	HARPER WOODS FIRE DEPT.	ROYAL OAK FIRE DEPT
AUBURN HILLS POLICE DEPT	HARRISON TWP FIRE DEPT	RUSHVILLE FD
AULTMAN HOSPITAL	HARTLAND DEERFIELD FIRE	SANILAC AMBULANCE
AVON LAKE FIRE	HAZEL PARK FIRE	SCHUYLER EMS
BANGOR TWP. FIRE	HENRY FORD COMMUNITY COLLEGE	SELFRIDGE ANG
BERKLEY PUBLIC SAFETY	HIGHLAND TWP FIRE	SHELBY TWP FIRE
BIRMINGHAM FIRE DEPT.	HILLMAN FIRE DEPT.	SMITH AMBULANCE
BLOOMFIELD HILLS P.S.O.	HOLLY FIRE	SOUTH BRANCH TWP.FIRE
BLOOMFIELD TWP FIRE DEPT	HOWELL AREA FIRE	SOUTH LYON FIRE DEPT
BOARDMAN FIRE	HURON TWP FIRE	SOUTHFIELD FIRE DEPT.
BRANDON FIRE	HVA AMBULANCE	SOUTHGATE FIRE
BRIGHTON AREA FIRE	INDEPENDENCE TWP FIRE	SPENCER FIRE
BROWNSTOWN TWP FIRE	LANSING FIRE DEPT.	SPRINGFIELD FIRE
BUCK CREEK FD	LANSING POLICE DEPT.	ST. CLAIR SHORES FIRE
BUTLER TWP FIRE	LAPEER COUNTY EMS	STAR EMS
CANNON TWP. FIRE DEPT.	LATHRUP VILLAGE POLICE	STAT EMS
CANTON FIRE	LELAND TWP. FIRE & RESCUE	STERLING HEIGHTS FIRE
CENTER LINE P.S.O.	LIFE SUPPORT EMS	STEUBEN CO EMS
CENTRAL HURON AMBULANCE	LIVONIA FIRE AND RESCUE	SULLIVAN FIRE DEPARTMENT
CHARLOTTE FIRE DEPT.	LOOKING GLASS REGIONAL FIRE	SUNNYVILLE FIRE DEPT.
CHEBOYGAN LIFE SUPPORT	LSW EMERGENCY SERVICES	SUPERIOR AMBULANCE SERVCS
CINCINNATI STATE UNIV	LUCAS COUNTY EMS	SUPERIOR AMBULANCE SERVICES
CITY OF FLINT FIRE DEPT.	LYON TOWNSHIP FIRE DEPT	SWARTZ AMBULANCE
CITY OF INKSTER	MACOMB COMMUNITY COLLEGE	TAYLOR FIRE
CITY OF NORTHVILLE FIRE	MACOMB SHERIFF RESERVE	TOLEDO FIRE
CITY OF NOVI FINANCE DEPT	MADISON HEIGHTS FIRE	TRANSPORTATION SERVICE
CITY OF OWOSSO FIRE DEPT.	MADISON TWP. FIRE DEPT.	VENTURES
CITY OF RIVERVIEW	MANSFIELD AMBULANCE	TRENTON FIRE
CITY OF ROCHESTER HILLS	MAPLE HEIGHTS FIRE	TROY POLICE
CITY OF STERLING HEIGHTS	MARSHALL FF AMBULANCE	TRURO TOWNSHIP FIRE
CITY OF TROY	MECOSTA COUNTY EMS	TWIN TOWNSHIP AMBULANCE
		UNITED RESCUE

CITY OF WAYNE FIRE
CITY OF WIXOM
CLAYTON FIRE
CLEARCREEK FIRE
CLEVELAND FIRE
CLINTON TWP FIRE
COMMERCE TWP FIRE
CONCORD EMS
COSHOCOTON COUNTY EMS

CRAWFORDSVILLE FD
CRITICAL LIFE EMS
CROSWELL EMS
CUYAHOGA COMMUNITY
COLLEGE
CUYAHOGA FALLS FIRE
DEARBORN FIRE
DEARBORN HEIGHTS FIRE DEP
DELTA TWP. FIRE DEPT.
DETROIT ARSENAL
DVA AMBULANCE
EAST JORDAN EMS
EASTERN HURON
AMBULANCE
EASTPOINT FIRE
EDINBURG TOWNSHIP FIRE
EDINBURGH FD
EGLESTON FIRE DEPT.
ELGIN-MEDI TRANSPORT
EMERGENCY MEDICAL
TRANSPORT
ENGLEWOOD FIRE
EUCLID FIRE
FARMINGTON PUBLIC SAFETY
FARMINGTON HILLS FIRE DEP
FARMINGTON HILLS POLICE

MED TRANS
MEDEX AMBULANCE
MEDFLIGHT
MEDIC 1 AMBULANCE
MEDINA FIRE
MEDSTAR AMBULANCE
MELVINDALE FIRE
MICHIGAMME-SPUR MFR
MIDWEST AMBULANCE

MILAN AREA FIRE DEPT.
MILFORD FIRE
MITCHELL-JERDAN EMS

MITCHELL-JERDAN EMS
MOUNT CARMEL CONNECTION
MT. PLEASANT FIRE DEPT.
MTEMS
NEW PHILADELPHIA FIRE
NORTH EAST AMBULANCE
NORTHVILLE TWP FIRE
OAK PARK PUBLIC SAFETY

OAKLAND SCHOOLS SW
OAKLAND TWP FIRE
OCEANA COUNTY EMS
OGEMAW COUNTY EMS
ORANGE TWP FIRE
ORCHARD LAKE POLICE

ORION TWP. FIRE DEPT.
ORLAND FD
OSCEOLA COUNTY EMS
OSCODA COUNTY EMS
OXFORD FIRE
PATRIOT AMBULANCE

UNIVERSAL MACOMB
AMBULANC
UNIVERSITY HEIGHTS FIRE
UTICA FIRE
VIOLET TOWNSHIP FIRE
WALLED LAKE FIRE
WARREN FIRE
WARREN POLICE DEPARTMENT
WARRENSVILLE HEIGHTS FIRE
WATERFORD TWP FIRE
WAYNE CNTY AIRPORT
AUTHORITY
WAYNE TWP FIRE
WELLS CO EMS

WEST BLOOMFIELD FIRE DEP
WESTERN WAYNE USAR
WESTLAND FIRE DEPT.
WHITE LAKE FIRE DEPT.
WHITEHOUSE FIRE
WOODHAVEN FIRE
XENIA FIRE
YPSILANTI TOWNSHIP FIRE